Summary of Consolidated Financial Results for Fiscal Year Ended March 2017 (Japanese accounting standards)

Released May 9, 2017

Name of listed firm: Nojima Corporation — Listed on the Tokyo Stock Exchange, First Section

Code No.: 7419 — URL http://www.nojima.co.jp

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Scheduled date of regular general meeting of shareholders: June 16, 2017 — Scheduled start date of dividend payments: May 31, 2017

Scheduled date of securities report filing: June 19, 2017

Supplemental materials on annual results: Yes

Presentation on annual results: Yes

(Amounts are rounded down to the nearest million yen.)

1. Consolidated financial results for the fiscal year ended March 2017 (April 1, 2016 - March 31, 2017)

(1) Consolidated results of operations (Percentages indicate YoY changes.)

	Net sales		Operating income		Ordinary income		Net income attributable to shareholders of the parent company	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY ended March 2017	432,064	-5.0	15,091	3.4	15,479	3.9	10,158	-23.2
FY ended March 2016	454,842	86.4	14,593	125.5	14,892	121.1	13,226	269.6

Note: Comprehensive income: FY ended March 2017: 10,369 million yen (-21.2%) FY ended March 2016: 13,152 million yen (274.2%)

Reference: EBITDA FY ended March 2017: 24,250 million yen (0.5%) FY ended March 2016: 24,137 million yen (153.5%)

・ For detailed information, including definitions and methods used to calculate indicators, see p. 2, "1. Overview of operating results and other indicators: (1) Overview of operating results."

Net income before amortization of goodwill: FY ended March 2017: 15,998 million yen (-16.1%)
FY ended March 2016: 19,069 million yen (345.6%)

	Net income per share	Diluted net income per share	ROE	ROA	Operating income margin
	Yen	Yen	%	%	%
FY ended March 2017	208.28	199.27	19.7	6.5	3.5
FY ended March 2016	276.59	260.40	32.9	6.3	3.2

Reference: Equity in net income (losses) of affiliates: FY ended March 2017: 65 million yen FY ended March 2016: 18 million yen

Note: The Company undertook a 1:2 stock split on common stock effective July 1, 2015. Amounts under net income per share and diluted net income per share are calculated assuming this stock split took place at the start of the previous consolidated fiscal year.

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
FY ended March 2017	245,467	56,855	23.0	1,143.23
FY ended March 2016	233,434	46,844	20.0	965.97

Reference: Equity: FY ended March 2017: 56,466 million yen FY ended March 2016: 46,646 million yen

Note: Net assets per share are calculated based on the assumption that the stock split took place at the start of the previous consolidated fiscal year.

(3) Consolidated cash flow

	Cash flow from operating activities	Cash flow from investment activities	Cash flow from financing activities	Cash and cash equivalents at end of year
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
FY ended March 2017	20,393	-30,616	3,734	6,275
FY ended March 2016	21,496	-5,921	-13,186	12,765

2. Dividends

	Dividends per share					Total dividends for the year	Payout ratio (consolidated)	Ratio of dividends to net assets (consolidated)
	End of Q1	End of Q2	End of Q3	Year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
FY ended March 2016	-	10.00	-	12.00	22.00	1,064	8.0	2.6
FY ended March 2017	-	12.00	-	13.00	25.00	1,230	12.0	2.4
FY ending March 2018 (planned)	-	13.00	-	13.00	26.00		12.6	

3. Forecasts of consolidated financial results for the fiscal year ending March 2018 (April 1, 2017 - March 31, 2018)

(Percentages indicate changes from the previous year for full-year forecasts and changes from the same quarter of the previous fiscal year for quarterly forecasts)

	Net sales		Operating income		Ordinary income		Net income attributable to shareholders of the parent company		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Q2 (cumulative)	230,300	12.8	6,150	10.1	6,550	11.1	3,800	4.3	76.93
Full-year	484,000	12.0	15,700	4.0	16,500	6.6	10,200	0.4	206.51

Reference: EBITDA: FY ending March 2018 full-year (forecast): 28,800 million yen (18.8%)
Net income before amortization of goodwill: FY ending March 2018 full-year (forecast): 19,700 million yen (23.1%)

* Notes

(1) Significant changes in subsidiaries during this fiscal year (changes in designated subsidiaries resulting in changes in the scope of consolidation): No

Added: ___ company (name: ____________) Removed: ___ company (name: ____________)

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

① Changes in accounting policies due to revisions in accounting standards and other regulations: Yes

② Changes in accounting policies for reasons other than ①: No

③ Changes in accounting estimates: No

④ Restatement of prior period financial statements: No

Note: See p.16 of attached document, “3. Consolidated financial statements: (5) Notes to the consolidated financial statements: (Changes in accounting policies)” for details.

(3) Number of shares issued and outstanding (common stock)

① Total number of shares issued and outstanding at the end of the period (including treasury stock)	FY ended March 2017	49,534,816 shares	FY ended March 2016	48,646,816 shares
② Number of shares of treasury stock at the end of the period	FY ended March 2017	142,417 shares	FY ended March 2016	356,341 shares
③ Average number of shares during the period	FY ended March 2017	48,772,193 shares	FY ended March 2016	47,817,706 shares

Note: Total number of shares issued and outstanding at the end of the period (including treasury stock), number of shares of treasury stock at the end of the period, and average number of shares during the period are calculated based on the assumption that the stock split took place at the start of the previous consolidated fiscal year.

Note: The numbers of shares of treasury stock above include shares held in trust accounts (11,700 shares in FY ended March 2017 and 241,000 shares in FY ended March 2016) for the employee stock ownership plan (ESOP). Shares of Company stock held in ESOP trust accounts are included in treasury stock subtracted from calculations of the average number of shares during the period (132,428 shares in FY ended March 2017 and 336,485 shares in FY ended March 2016).

Reference: Summary of nonconsolidated financial results

1. Nonconsolidated financial results for the fiscal year ended March 2017 (April 1, 2016 - March 31, 2017)

(1) Nonconsolidated results of operations (Percentages indicate YoY changes.)

	Net sales		Operating income		Ordinary income		Net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY ended March 2017	205,738	0.6	11,149	24.4	12,819	21.5	8,947	43.8
FY ended March 2016	204,412	4.5	8,964	90.7	10,548	62.3	6,222	71.7

	Net income per share	Diluted net income per share
	Yen	Yen
FY ended March 2017	183.46	175.52
FY ended March 2016	130.13	122.51

Note: Net income per share and diluted net income per share are calculated based on the assumption that the stock split took place at the start of the previous fiscal year.

(2) Nonconsolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
FY ended March 2017	135,638	48,168	35.2	967.34
FY ended March 2016	106,970	39,587	36.8	815.69

Reference: Equity: FY ended March 2017: 47,779 million yen FY ended March 2016: 39,389 million yen

Note: Net assets per share are calculated based on the assumption that the stock split took place at the start of the previous fiscal year.

* Financial Statements are outside the scope of audit

* Explanation concerning the appropriate use of forecasts of business performance and other notes

Note on forward-looking statements:

Forecasts of business performance and other forward-looking statements in this release are based on information currently available and certain assumptions the Company deems reasonable at the time of preparation. They do not constitute a guarantee of future results. Actual results may differ materially from those of any forward-looking statements for various reasons.

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1. Overview of operating results and other indicators

(1) Overview of operating results

During the consolidated fiscal year under review, employment and income conditions continued to improve, and Japan's economy maintained a course toward a moderate recovery, due in part to the effects of various policies. Personal consumption was generally solid, while consumer confidence appeared to follow a trend toward recovery.

On the other hand, concerns arose regarding the future economic prospects of China and other emerging Asian countries, and the potential consequences of the normalization of monetary policy in the United States, uncertainty related to policies, and movements in financial and capital markets.

The market for home electronics was weaker than the previous fiscal year, with sales mainly of digital cameras and PCs performing poorly, despite steady sales of air conditioners, refrigerators, washing machines, beauty appliances, and TVs.

The market for sales of mobile phones and other mobile devices overall was weaker than the previous fiscal year, with sales of mobile phones of carrier brands decreasing in response to the issuing of guidelines by the Ministry of Internal Affairs and Communications on excessive smartphone purchase discounts, which led to a reduction of excessive sales competition, and an increase in mobile virtual network operators (MVNOs) and inexpensive smartphones. On the other hand, carriers concentrated on long-term contracted consumer-oriented benefits and product development unrelated to the telecommunications field, including electric, insurance, and sales products in order to boost customer satisfaction.

Under these conditions, the Nojima Group focused on being the leader in the digital field and achieving the industry's highest customer satisfaction. To achieve these goals, we sought to establish sales floors where shoppers can easily find what they want, and provide customer services reflecting the perspectives of customers, while working to improve consulting-based sales and enhancing customer services to meet their needs.

In the operation of digital home electronics retail stores, we hold study meetings and training to acquire knowledge and experience from colleagues, in order to understand the perspectives of customers, thereby improving consulting-based sales and providing services that meet the needs of our customers.

In the operation of mobile carrier stores, we have been focusing on creating synergies within the Group and improving the quality of stores by promoting education and training, and sharing management policies.

With 20 new store openings (including scrap-and-build) and four store closures, the number of digital home electronics retail stores stood at 150. The number of digital home electronics retail stores operated stood at 174, when combining dedicated communications device stores.

In the operation of mobile carrier stores, following the opening of new stores, including scrap-and-build, the acquisition of 23 stores, and the closure of or suspension of operations at six stores, the number of stores, including both directly-operated carrier stores and franchises, stood at 637.

In the light of these factors, the number of stores as of March 31, 2017 was 811 (excluding one store directly operated by an overseas subsidiary).

Stores in operation

Classification	Directly operated	Franchises	Total
Operation of digital home electronics retail stores	174 stores	-	174 stores
Digital home electronics retail stores	150 stores	-	150 stores
Dedicated communications device stores	24 stores	-	24 stores
Operation of mobile carrier stores	400 stores	237 stores	637 stores
Carrier stores	390 stores	235 stores	625 stores
Other	10 stores	2 stores	12 stores
Total	574 stores	237 stores	811 stores

Note: Excludes one store directly operated by an overseas subsidiary.

As a result, during this consolidated fiscal year, we recorded net sales of 432,064 million yen (95.0% of the figure for the previous fiscal year); operating income of 15,091 million yen (103.4% of the figure for the previous fiscal year); ordinary income of 15,479 million yen (103.9% of the figure for the previous fiscal year); and, net income attributable to shareholders of the parent company of 10,158 million yen (76.8% of the figure for the previous fiscal year).

EBITDA,* which the Group considers to be an important indicator of business performance, stood at 24,250 million yen (100.5% of the figure for the previous fiscal year).

(*) EBITDA = ordinary income + interest expenses + depreciation + amortization of goodwill
Net income before amortization of goodwill = net income attributable to shareholders of the parent company + amortization of goodwill + amortization of contractual intangible assets.

Business performance by segment is outlined below.

(Operation of digital home electronics retail stores)

Sales of TVs, supported by 4K TVs, were satisfactory, while sales of air conditioners, washing machines, beauty appliances, and PCs were steady; on the other hand, digital cameras performed poorly.

As a result, net sales in this segment totaled 185,527 million yen (101.0% of the figure for the previous fiscal year); segment income was 10,278 million yen (123.4% of the figure for the previous fiscal year); and, segment net income before amortization of goodwill was 10,281 million yen (123.4% of the figure for the previous fiscal year).

(Operation of mobile carrier stores)

In the operation of mobile carrier stores, despite enhanced education, training, and similar programs as investments in human resource development to move toward a quality orientation in anticipation of future needs, ITX Corporation, the major subsidiary, recorded lower sales and income than last year due to its failure to reduce total sales, general, and administrative expenses in reaction to a decrease in sales of mobile phones.

As a result, net sales in this segment totaled 245,805 million yen (90.9% of the figure for the previous fiscal year); segment income was 5,043 million yen (76.9% of the figure for the previous fiscal year); and, segment net income before amortization of goodwill was 10,867 million yen (87.8% of the figure for the previous fiscal year).

* Segment net income before amortization of goodwill = segment net income + amortization of goodwill + amortization of contractual intangible assets.

(2) Overview of financial position

(Assets)

Total assets as of the end of this consolidated fiscal year stood at 245,467 million yen, up 12,033 million yen from the end of the previous consolidated fiscal year.

This increase was mainly due to an increase of 14,883 million yen to 125,581 million yen in current assets, despite a decrease of 2,850 million yen to 119,886 million yen in non-current assets.

The primary factors underlying the increase in current assets included an increase of 25,000 million yen from the acquisition of shares in NIFTY Corporation, despite a decrease of 6,340 million yen and 4,284 million yen in cash and deposits and accounts receivable-trade, respectively.

Major causes of the decrease in non-current assets included decreases of 4,283 million yen and 1,422 million yen in contractual intangible assets and goodwill, respectively, despite the acquisition of tangible non-current assets in connection with new store openings.

(Liabilities)

Total liabilities as of the end of this consolidated fiscal year stood at 188,612 million yen, up 2,022 million yen from the end of the previous consolidated fiscal year due to the borrowing of 20,000 million yen to acquire shares in NIFTY Corporation, although loans were repaid smoothly.

This was mainly due to an increase of 3,748 million yen to 104,758 million yen in non-current liabilities, and a decrease of 1,726 million yen to 83,854 million yen in current liabilities.

The main causes of the decrease in current liabilities, despite an increase of 1,040 million yen in short-term loans payable, included decreases of 1,973 million yen and 1,202 million yen in accounts payable-trade and accrued income taxes, respectively.

The main causes of the increase in non-current liabilities included an increase of 3,471 million yen in long-term loans payable.

(Net assets)

Net assets as of the end of the current fiscal year totaled 56,855 million yen, up 10,011 million yen from the end of the previous fiscal year, due to factors including an increase of 8,988 million yen in retained earnings.

These factors resulted in an equity ratio of 23.0%, up 3.0 points from the end of the previous fiscal year.

(3) Overview of cash flow

Cash and cash equivalents (“funds” hereinafter) in this consolidated fiscal year totaled 6,275 million yen, down 6,490 million yen from 12,765 million yen for the previous consolidated fiscal year.
The position of each type of cash flow in this consolidated fiscal year and the main reasons thereof are described below.

(Cash flow from operating activities)
Funds gained by operating activities totaled 20,393 million yen (94.9% of the figure for the previous fiscal year).
This increase was mainly due to securing net income before taxes and other adjustments of 15,297 million yen, depreciation of 6,778 million yen, and a decrease of 4,284 million yen in accounts receivable-trade. It occurred despite income taxes paid of 6,116 million yen, a decrease of 1,973 million yen in accounts payable-trade and other expenditures.

(Cash flow from investment activities)
Funds used in investment activities totaled 30,616 million yen (517.0% of the figure for the previous fiscal year).
This was mainly due to an increase of 25,000 million yen in an advance payment for the acquisition of shares in NIFTY Corporation.

(Cash flow from financing activities)
Funds gained in financing activities totaled 3,734 million yen (compared to funds used of 13,186 million yen in the previous fiscal year).
This was mainly due to expenditures of 22,114 million yen on the repayment of long-term loans payable, occurring despite borrowings of 26,000 million yen in long-term loans payable and other factors.

Reference: Trends of cash flow indicators

	51st period FY ended March 2013	52nd period FY ended March 2014	53rd period FY ended March 2015	54th period FY ended March 2016	55th period FY ended March 2017
Equity ratio (%)	33.9	33.1	14.3	20.0	23.0
Market equity ratio (%)	16.1	18.7	25.5	25.3	28.6
Interest-bearing debt to cash flow (years)	1.3	4.8	14.0	3.9	4.4
Interest coverage ratio (times)	57.1	24.1	33.0	21.1	23.9

Equity ratio: equity/total assets
Market equity ratio: total market capitalization/total assets
Interest-bearing debt to cash flow: interest-bearing debt/cash flow
Interest coverage ratio: cash flow/interest expense
Notes:
1. Each of the above indicators is calculated based on financial figures on a consolidated basis.
2. Total market capitalization is calculated based on the number of shares issued and outstanding, not including treasury stock. In calculations for the 51st period, 53rd period, 54th period, and 55th period, this figure includes shares of Company stock held in an employee stock ownership plan (ESOP) trust accounts.
3. Cash flow generated by operating activities is used above for cash flow.
4. Interest-bearing debt refers to all liabilities on the consolidated balance sheet on which interest is paid.

(4) Future outlook

Future prospects reflect expectations of a continued moderate economic recovery due to various factors, including various government economic policies and continued monetary easing by the Bank of Japan. These expectations arise despite concerns about the impacts of various global instabilities, including economic trends in European countries, increasing geopolitical risks, and the transition of the new administration in United States.

Due to competition with e-commerce firms, the already competitive environment, and other factors, conditions in the market for sales of home electronics are expected to remain harsh.

In the market for sales of mobile phones and other mobile devices, effective sale prices of mobile phones are expected to grow due to various factors, including the Ministry of Internal Affairs and Communications' guidelines on excessive discounts on purchases of smartphones. Sales volumes are projected to decrease as a result. On the other hand, new products and services, such as bundled landline services, insurance, electricity, and other services, are being released one after another, and carriers will continue to focus on product development in order to boost customer satisfaction.

In the light of these conditions, the Group will continue to invest in human resources and enhance its strengths in consulting, as well as opening 25 digital home electronics retail stores and 25 carrier stores a year and optimizing our store network.

As a result, we project the following full-year consolidated business performance for the next fiscal year: net sales of 484,000 million yen (112.0% of the figure for this fiscal year), operating income of 15,700 million yen (104.0% of the figure for this fiscal year), ordinary income of 16,500 million yen (106.6% of the figure for this fiscal year), and net income attributable to shareholders of the parent company of 10,200 million yen (100.4% of the figure for this fiscal year).

We also project EBITDA of 28,800 million yen (118.8% of the figure for this fiscal year) and net income before amortization of goodwill of 19,700 million yen (123.1% of the figure for this fiscal year).

Note: The above forecasts of business performance are based on information currently available at the time this release was prepared. They involve uncertainties, and actual results may differ from forecasts of full-year consolidated business performance for various reasons.

2. Basic approach to selection of accounting standards

The Nojima Group is in the process of acquiring knowledge on international accounting standards, analyzing differences between international and Japanese standards, studying the impacts of adopting international standards, and undertaking related preparations to adopt international accounting standards at some time in the future. We have yet to determine precisely when we will adopt international accounting standards.

3. Consolidated financial statements

(1) Consolidated balance sheet

(Unit: millions of yen)

	Previous consolidated fiscal year (March 31, 2016)	This consolidated fiscal year (March 31, 2017)
Assets		
Current assets		
Cash and deposits	*1 12,830	*1 6,489
Notes and accounts receivable-trade	50,752	46,467
Merchandise and products	36,775	37,844
Deferred tax assets	4,018	2,812
Advance payment	-	25,000
Accounts receivable-other	4,928	5,505
Other	1,435	1,505
Allowance for doubtful accounts	-41	-41
Total current assets	110,697	125,581
Non-current assets		
Tangible non-current assets		
Buildings and structures	*1 21,363	*1 24,998
Accumulated depreciation	-10,263	-11,266
Buildings and structures (net)	11,099	13,732
Machinery, equipment and vehicles	873	894
Accumulated depreciation	-251	-346
Machinery, equipment and vehicles (net)	621	548
Tools, fixtures, and facilities	7,858	8,443
Accumulated depreciation	-6,257	-6,755
Tools, fixtures, and facilities (net)	1,600	1,687
Land	*1 8,375	*1 8,467
Other (net)	482	142
Total tangible non-current assets	22,179	24,578
Intangible assets		
Goodwill	21,293	19,870
Software	566	444
Contractual intangible assets	63,547	59,263
Other	399	319
Total intangible assets	85,807	79,898
Investments and other assets		
Investment securities	*1 1,739	*1 1,768
Deferred tax assets	2,500	2,802
Lease and guarantee deposits	*1 10,185	*1 10,538
Other	364	344
Allowance for doubtful accounts	-40	-44
Total investments and other assets	14,749	15,409
Total non-current assets	122,736	119,886
Total assets	233,434	245,467

(Unit: millions of yen)

	Previous consolidated fiscal year (March 31, 2016)	This consolidated fiscal year (March 31, 2017)
Liabilities		
Current liabilities		
Notes and accounts payable-trade	50,237	48,263
Short-term loans payable	1,560	2,600
Current portion of long-term loans payable	*1 9,696	*1 10,111
Accounts payable-other	6,178	6,265
Accrued income taxes	4,225	3,022
Accrued consumption tax	1,731	1,081
Unearned revenue	4,057	4,706
Reserve for points	3,029	2,565
Reserve for bonuses	1,263	1,046
Other	3,601	4,192
Total current liabilities	85,580	83,854
Non-current liabilities		
Long-term loans payable	*1 73,027	*1 76,498
Reserve for guarantees for merchandise sold	3,442	3,651
Reserve for directors' retirement benefits	156	182
Retirement benefit liabilities	5,158	5,497
Deferred tax liabilities	17,956	17,607
Other	1,267	1,320
Total non-current liabilities	101,009	104,758
Total liabilities	186,590	188,612
Net assets		
Shareholders' equity		
Capital stock	5,720	5,905
Capital surplus	5,913	6,097
Retained earnings	35,376	44,364
Treasury stock	-319	-67
Total shareholders' equity	46,690	56,299
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	198	185
Currency conversion adjustments	1	-18
Accumulated adjustment to retirement benefits	-243	0
Total accumulated other comprehensive income	-43	167
Stock acquisition rights	197	388
Total net assets	46,844	56,855
Total liabilities and net assets	233,434	245,467

(2) Consolidated income statement and consolidated statement of comprehensive income

Consolidated income statement

(Unit: millions of yen)

	Previous consolidated fiscal year (April 1, 2015 - March 31, 2016)	This consolidated fiscal year (April 1, 2016 - March 31, 2017)
Net sales	454,842	432,064
Cost of sales	358,810	333,643
Gross profit on sales	96,031	98,421
Sales, general, and administrative expenses		
Advertising expenses	10,674	10,343
Salaries, allowances, and bonuses	28,668	29,891
Provision of reserve for bonuses	1,264	1,042
Provision of reserve for directors' retirement benefits	14	27
Retirement benefit expenses	951	981
Rents	11,299	12,118
Depreciation	6,759	6,515
Amortization of goodwill	1,468	1,464
Other	20,337	20,945
Total sales, general, and administrative expenses	81,438	83,330
Operating income	14,593	15,091
Non-operating income		
Interest income	20	17
Purchase discounts	1,365	1,487
Other	359	451
Total non-operating income	1,745	1,956
Non-operating expenses		
Interest expenses	1,018	791
Commission fees	120	587
Other	307	189
Total non-operating expenses	1,446	1,568
Ordinary income	14,892	15,479
Extraordinary income		
Gain on reversal of loss on valuation of investment securities	-	50
Gain on reversal of stock subscription rights	6	8
Total extraordinary income	6	59
Extraordinary losses		
Loss on valuation of investment securities	22	-
Impairment loss	888	241
Total extraordinary losses	911	241
Net income before taxes and other adjustments	13,987	15,297
Income taxes-current	5,379	4,679
Income taxes-deferred	-4,618	459
Total income taxes	761	5,138
Net income	13,226	10,158
Net income attributable to shareholders of the parent company	13,226	10,158

Consolidated statement of comprehensive income

(Unit: millions of yen)

	Previous consolidated fiscal year (April 1, 2015 - March 31, 2016)	This consolidated fiscal year (April 1, 2016 - March 31, 2017)
Net income	13,226	10,158
Other comprehensive income		
Valuation difference on available-for-sale securities	-4	-12
Currency conversion adjustments	-12	-4
Adjustments for retirement benefit obligations	-35	243
Share in other comprehensive income of equity-method affiliates	-20	-16
Total other comprehensive income	-73	210
Comprehensive income	13,152	10,369
(Breakdown)		
Comprehensive income attributable to shareholders of the parent company	13,152	10,369
Comprehensive income attributable to noncontrolling interests	-	-

(3) Consolidated statement of changes in net assets

Previous consolidated fiscal year (April 1, 2015 - March 31, 2016)

(Unit: millions of yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity
Balance at start of fiscal year	5,669	5,795	23,061	-690	33,835
Changes this fiscal year					
Issuance of new shares or exercise of stock acquisition rights	50	50			101
Distribution of surplus			-911		-911
Net income attributable to shareholders of the parent company			13,226		13,226
Acquisition of treasury stock				-2	-2
Disposal of treasury stock		67		373	440
Changes this fiscal year in items other than shareholders' equity (net)					
Total change this fiscal year	50	117	12,314	371	12,854
Balance at end of fiscal year	5,720	5,913	35,376	-319	46,690

	Accumulated other comprehensive income				Stock acquisition rights	Noncontrolling interests	Total net assets
	Valuation difference on available-for-sale securities	Currency conversion adjustments	Accumulated adjustment to retirement benefits	Total accumulated other comprehensive income			
Balance at start of fiscal year	203	35	-208	29	154	337	34,357
Changes this fiscal year							
Issuance of new shares or exercise of stock acquisition rights							101
Distribution of surplus							-911
Net income attributable to shareholders of the parent company							13,226
Acquisition of treasury stock							-2
Disposal of treasury stock							440
Changes this fiscal year in items other than shareholders' equity (net)	-4	-33	-35	-73	42	-337	-368
Total change this fiscal year	-4	-33	-35	-73	42	-337	12,486
Balance at end of fiscal year	198	1	-243	-43	197	-	46,844

This consolidated fiscal year (April 1, 2016 - March 31, 2017)

(Unit: millions of yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity
Balance at start of fiscal year	5,720	5,913	35,376	-319	46,690
Changes this fiscal year					
Issuance of new shares or exercise of stock acquisition rights	184	184			369
Distribution of surplus			-1,170		-1,170
Net income attributable to shareholders of the parent company			10,158		10,158
Acquisition of treasury stock				-21	-21
Disposal of treasury stock				273	273
Changes due to the decrease in consolidated subsidiaries			0		0
Changes this fiscal year in items other than shareholders' equity (net)					
Total change this fiscal year	184	184	8,988	251	9,609
Balance at end of fiscal year	5,905	6,097	44,364	-67	56,299

	Accumulated other comprehensive income				Stock acquisition rights	Noncontrolling interests	Total net assets
	Valuation difference on available-for-sale securities	Currency conversion adjustments	Accumulated adjustment to retirement benefits	Total accumulated other comprehensive income			
Balance at start of fiscal year	198	1	-243	-43	197	-	46,844
Changes this fiscal year							
Issuance of new shares or exercise of stock acquisition rights							369
Distribution of surplus							-1,170
Net income attributable to shareholders of the parent company							10,158
Acquisition of treasury stock							-21
Disposal of treasury stock							273
Changes due to the decrease in consolidated subsidiaries							0
Changes this fiscal year in items other than shareholders' equity (net)	-12	-20	243	210	191	-	402
Total change this fiscal year	-12	-20	243	210	191	-	10,011
Balance at end of fiscal year	185	-18	0	167	388	-	56,855

(4) Consolidated cash flow statement

(Unit: millions of yen)

	Previous consolidated fiscal year (April 1, 2015 - March 31, 2016)	This consolidated fiscal year (April 1, 2016 - March 31, 2017)
Cash flow from operating activities		
Net income before taxes and other adjustments	13,987	15,297
Depreciation	7,017	6,778
Impairment loss	888	241
Amortization of goodwill	1,468	1,464
Increase (decrease) in reserve for retirement benefits	788	338
Increase (decrease) in reserve for points	737	-463
Increase (decrease) in reserve for guarantees for merchandise sold	241	209
Interest and dividend income	-50	-34
Interest expense	1,018	791
Commission fee	120	587
Decrease (increase) in accounts receivable-trade	4,536	4,284
Decrease (increase) in inventories	-3,559	-1,123
Decrease (increase) in accounts receivable-other	506	-577
Increase (decrease) in notes and accounts payable-trade	-1,694	-1,973
Increase (decrease) in accrued consumption taxes	-1,028	-649
Increase (decrease) in advances received	406	523
Increase (decrease) in unearned revenue	1,978	648
Other	-973	939
Subtotal	26,389	27,281
Interest and dividends income received	94	81
Interest expenses paid	-1,017	-852
Income tax paid	-3,969	-6,116
Cash flow from operating activities	21,496	20,393
Cash flow from investment activities		
Purchase of tangible non-current assets	-2,485	-4,514
Purchase of intangible non-current assets	-132	-140
Sales of investment securities	376	17
Purchase of investments in subsidiaries	-2,725	-
Purchase of stocks of affiliates	-242	-
Payments for lease and guarantee deposits	-979	-970
Proceeds from collection of lease and guarantee deposits	299	381
Decrease (increase) in advance payment	-	25,000
Other	-33	-391
Cash flow from investment activities	-5,921	30,616
Cash flow from financing activities		
Increase (decrease) in short-term loans payable	1,308	1,040
Proceeds from long-term loans payable	12,000	26,000
Repayment of long-term loans payable	-25,946	-22,114
Proceeds from sales of treasury stock	213	273
Purchase of treasury stock	-2	-21
Cash dividends paid	-910	-1,170
Commission fees paid	-120	-587
Other	272	314
Cash flow from financing activities	-13,186	3,734
Effect of exchange rate changes on cash and cash equivalents	-35	-2
Increase (decrease) in cash and cash equivalents	2,352	-6,490
Starting balance of cash and cash equivalents	10,413	12,765
Ending balance of cash and cash equivalents	* 12,765	* 6,275

(5) Notes to the consolidated financial statements

(Notes on going concern assumption)

Not applicable

(Important principles for the preparation of consolidated financial statements)

1. Scope of consolidation

(1) Number of consolidated subsidiaries: Six companies

Names of consolidated subsidiaries:

Nishinihon Mobile Co., Ltd.
Geobit Mobile Corporation
Nojima (Cambodia) Co., Ltd.
NOJIMA STELLA SPORTS CLUB Co., Ltd.
Business Grand Works Co., Ltd.
ITX Corporation

The Group has liquidated Cross Bridge Co., Ltd., a consolidated subsidiary, effective August 25, 2016.

(2) Names of nonconsolidated subsidiaries and other information

Not applicable.

2. Application of equity method

(1) Number of equity-method affiliates: Two companies

AbelNet Co., Ltd.
Tran Anh Digital World Joint Stock Company

The Group has liquidated Nijicom Co., Ltd., a consolidated subsidiary, effective June 24, 2016.

(2) Fiscal years of equity-method affiliates

The financial statements for the affiliate's most recent fiscal year are used if the fiscal year of an equity-method affiliate ends on a different date from that of the Company's consolidated fiscal year.

3. Fiscal years of consolidated subsidiaries and other matters

The closing dates of fiscal years of the following consolidated subsidiaries differ from the closing date of the Company's consolidated fiscal year:

Company	Year ends
Business Grand Works Co., Ltd.	October 31
Nojima (Cambodia) Co., Ltd.	December 31
NOJIMA STELLA SPORTS CLUB Co., Ltd.	January 31

Consolidated financial statements for these companies are prepared based on financial statements obtained from tentative settlements of accounts undertaken as of the date of the consolidated settlement of accounts.

The closing dates of fiscal years of other consolidated subsidiaries are the same as the closing date of the Company's consolidated fiscal year.

4. Accounting standards

(1) Standards and methods applied in the valuation of important assets

A. Securities

Available-for-sale securities:

a. Those having fair market value:

Mark-to-market based on market values and other information as of the date of settlement of accounts (A part of revaluation gains/losses is booked directly to net assets. Costs of securities sold are calculated using the moving average method.)

b. Those without fair market value:

Moving average cost method

B. Inventories

Merchandise:

The moving average cost method (the balance sheet figure is calculated by writing down book values based on decreased profitability). For recycled (used) merchandise, the cost accounting method employed is the retail method (the balance sheet figure is calculated by writing down book values based on decreased profitability).

(2) Depreciation methods for important depreciable assets

A. Tangible non-current assets (not including leased assets)

Nojima and domestic consolidated subsidiary Business Grand Works Co., Ltd. primarily use the declining balance method. However, they use the straight-line method for buildings (not including equipment attached to buildings) acquired on or after April 1, 1998, and equipment attached to buildings and structures acquired on or after April 1, 2016.

Domestic consolidated subsidiaries Geobit Mobile Corporation and ITX Corporation (“ITX” hereinafter) use the straight-line method.

The overseas consolidated subsidiary Nojima (Cambodia) Co., Ltd. mainly uses the straight-line method in accordance with Cambodian accounting standards.

Main useful lives for depreciation purposes are shown below.

Buildings and structures:	7-47 years
Machinery, equipment, and vehicles:	2-17 years
Tools, fixtures, and facilities:	2-20 years

B. Intangible non-current assets (not including leased assets)

The straight-line method is applied.

Main useful lives for depreciation purposes are shown below.

Software:	5 years
Contractual intangible assets:	15 or 16 years

C. Leased assets

The straight-line method is applied using the term of the lease as the useful life of the asset and zero as the residual value.

(3) Accounting standards for important reserves

A. Allowance for doubtful accounts

Providing for losses from unrecoverable claims, the anticipated amount of unrecoverable claims is booked as follows: The actual loan loss ratio is applied for ordinary claims (general accounts receivable); for extraordinary claims (doubtful accounts receivable) such as those involving the possibility of default and those in bankruptcy reorganization, the possibility of recovery is considered for each claim.

B. Reserve for point card certificates

Providing for costs resulting from the future use of loyalty points by customers based on a system that awards points to customers based on past purchases and other factors, the anticipated amount of points used in the future is booked based on past performance.

C. Reserve for bonuses

Providing for bonuses paid to employees, some consolidated subsidiaries book the required amount of reserve for bonuses based on the anticipated amount payable.

D. Reserve for guarantees for merchandise sold

Providing for costs of after-sales services for products sold, the anticipated amount of service costs during product guarantee periods is booked based on past performance.

E. Reserve for directors’ retirement benefits

Providing for retirement benefits paid to directors, the amount payable as of the end of the current fiscal year is booked based on internal rules.

(4) Accounting treatment of retirement benefits

A. Period of attribution of estimated retirement benefits

Straight-line attribution is used to attribute estimated amounts of retirement benefits to periods through the end of this consolidated fiscal year in calculations of retirement benefit obligations.

B. Treatment of actuarial gains and losses and past service costs

Past service costs are booked as expenses using the straight-line method, setting a fixed number of years (six years) within the average remaining number of years of service for personnel employed at the time such obligations arise. Actuarial gains or losses are booked as expenses in the fiscal years in which they arise. Some consolidated subsidiaries book actuarial gains or losses as expenses beginning the following consolidated fiscal year using the straight-line method, setting an amount prorated over a fixed number of years (six years) within the average remaining number of years of employment for personnel employed at the time each of such gains or losses arise in each consolidated fiscal year.

C. Application of simplified method for small businesses, etc.

Some consolidated subsidiaries apply the simplified method to calculations of obligations related to retirement benefits and costs of retirement benefits, treating as the amount of retirement benefit obligations the amount payable to employees retiring of their own accord as of the end of the fiscal year.

(5) Standards for converting major assets or liabilities in foreign currencies into Japanese yen

Monetary claims and obligations in foreign currencies are converted into yen at the spot exchange rate as of the date of the consolidated settlement of accounts. Any difference from this conversion is recorded as a profit or loss. Assets and liabilities of overseas consolidated subsidiaries, etc. are converted into yen at the spot exchange rate as of the date of the consolidated settlement of accounts. Income and expenses of overseas subsidiaries, etc. are converted into yen at the average exchange rate over the fiscal year. Differences due to conversion are included under Net assets as “Currency conversion adjustments.”

(6) Major hedge accounting methods

A. Hedge accounting methods

The only transactions that meet the requirements for hedge accounting are interest rate swaps. Exceptional processing is applied.

B. Hedge schemes and hedged items

Hedge schemes: Interest rate swaps

Hedged items: Loans payable

C. Hedging policy

The Company uses hedge accounting within the scope of eligible obligations to reduce interest rate risks and to improve its financial balance.

D. Method of evaluating the efficacy of hedging

The efficacy of hedging is not evaluated for interest rate swaps to which exceptional processing is applied.

(7) Method and period of amortization of goodwill

Goodwill is amortized using the straight-line method over an amortization period of 5-16 years from the fiscal year in which the goodwill arises.

(8) Scope of funds on the consolidated cash flow statement

The funds included on the consolidated cash flow statement are cash on hand, deposits that may be withdrawn at any time, and short-term investments easily convertible to cash that have maturities of three months or less from the date of purchase and only minor risks of fluctuations in value.

(9) Other important matters concerning preparation of the consolidated financial statements

Account processing of consumption tax, etc.:

The tax-excluded method is applied.

(Changes in Accounting Policies and Accounting-based Estimates, and Restatements)

(Changes in accounting policies)

(Application of Practical Solution of a Change in Depreciation Method due to Tax Reform 2016)

In response to the revised Corporation Tax Law, the Group replaced the declining-balance method with the straight-line method for facilities attached to buildings and structures acquired on and after April 1, 2016, because the Group has applied "Practical Solution on a Change in Depreciation Method due to Tax Reform 2016" (ASBJ Practical Issues Task Force (PITF) No. 32, June 17, 2016) from the current consolidated fiscal year.

As a result, operating income, ordinary income and net income before taxes and other adjustments increased 72 million yen, respectively, for the current fiscal year.

(Additional information)

(Restrictive financial covenants)

1. The following restrictive financial covenants apply under the term loan agreements and revolving credit facilities agreements entered into by the Company to raise working capital.
   i) The amount of net assets indicated on the consolidated and nonconsolidated balance sheets on the closing date of each fiscal year and the first half of each fiscal year must be maintained at not less than the higher of the following figures:
      A. 80% of the amount of net assets indicated on the consolidated and nonconsolidated balance sheets on the closing date of the fiscal year immediately preceding conclusion of the agreement
      B. 80% of the amount of net assets indicated on the consolidated and nonconsolidated balance sheets on the closing date of the immediately preceding fiscal year or first half of the fiscal year
   ii) An ordinary loss may not be recorded on the consolidated or nonconsolidated income statement for any fiscal year.

   The amounts of agreements and remaining balances of debt are indicated below.

		Previous consolidated accounting period (March 31, 2016)	This consolidated accounting period (March 31, 2017)
Agreement amount*[1]		17,000 million yen	13,500 million yen
Remaining balance of debt	Short-term loans payable	-	2,000
	Current portion of long-term loans payable*[1]	766	-
	Long-term loans payable*[1]	168	-

*[1] The agreement amount and remaining balance of debt in the previous consolidated fiscal year are based on the previous loan agreement.

2. The following restrictive financial covenants apply under the loan agreement entered into by the Company as of March 28, 2016 to refinance a previous loan agreement entered into by the Company as of December 24, 2014 to raise funds for acquiring stock in ITX (pre-merger).
   i) From the fiscal year ended March 2016, the amount of net assets indicated on the consolidated and nonconsolidated balance sheets on the closing date of each fiscal year and the first half of each fiscal year must be maintained at not less than the higher of the following figures:
      A. 80% of the amount of net assets indicated on the consolidated and nonconsolidated balance sheets on the closing date of the fiscal year ended March 2015
      B. 80% of the amount of net assets indicated on the consolidated and nonconsolidated balance sheets on the closing date of the immediately preceding fiscal year or first half of the fiscal year
   ii) From the fiscal year ended March 2016, an ordinary loss may not be recorded on the consolidated or nonconsolidated income statement for any fiscal year.

   The amounts of agreements and remaining balances of debt are indicated below.

		Previous consolidated accounting period (March 31, 2016)	This consolidated accounting period (March 31, 2017)
Agreement amount		10,000 million yen	10,000 million yen
Remaining balance of debt	Current portion of long-term loans payable	2,000	2,000
	Long-term loans payable	8,000	4,000

3. The following restrictive financial covenants apply under the loan agreement, in which part of the agreement was modified on September 30, 2016, concluded by the consolidated subsidiary ITX as of December 24, 2014 to raise funds to acquire stock in ITX (pre-merger) and working capital for ITX.
   i) In the 12-month period of each fiscal year starting with the fiscal year ended March 2016 and the 12 months through the first half of each fiscal year starting with the first half ended September 2015, the borrower's gross leverage ratio (*[2]) on a consolidated basis may not exceed the figure specified by the financial institution two consecutive times.
      [2] Gross leverage ratio = interest-bearing debt/EBITDA ([3])
      *[3] EBITDA = operating income + depreciation + amortization of goodwill + amortization of long-term prepaid expenses + acquisition cost
   ii) In the 12-month period of each fiscal year starting with the fiscal year ended March 2016 and the 12 months through the first half of each fiscal year starting with the first half ended September 2016, the debt service coverage ratio (*[4]) may not be less than 1.00 two consecutive times.
      *[4] Debt service coverage ratio = free cash flow/(principal repayments + interest payments + commitment fees)
   iii) From the fiscal year ended March 2015, an operating loss may not be recorded two consecutive times on the consolidated income statement during the 12-month period of each fiscal year.
   iv) From the fiscal year ended March 2016, the amount of net assets indicated on the consolidated balance sheet on the closing date of each fiscal year may not be less than 70% of the amount of net assets indicated on the consolidated balance sheet on the closing date of the immediately preceding fiscal year.

   The amounts of agreements and remaining balances of debt are shown below.

		Previous consolidated accounting period (March 31, 2016)	This consolidated accounting period (March 31, 2017)
Agreement amount		73,000 million yen	77,000 million yen
Remaining balance of debt	Current portion of long-term loans payable	3,500	2,000
	Long-term loans payable	57,564	45,314

4. The following restrictive financial covenants apply under the loan agreement entered into by the Company as of January 1, 2017 to raise funds to acquire stock in NIFTY Corporation.
   i) From the fiscal year ended March 2017, the amount of net assets indicated on the consolidated and nonconsolidated balance sheets on the closing date of each fiscal year and the first half of each fiscal year must be maintained at not less than the higher of the following figures:
      A. 80% of the amount of net assets indicated on the consolidated and nonconsolidated balance sheets on the closing date of the fiscal year ended March 2016
      B. 80% of the amount of net assets indicated on the consolidated and nonconsolidated balance sheets on the closing date of the immediately preceding fiscal year or first half of the fiscal year
   ii) From the fiscal year ended March 2017, an ordinary loss may not be recorded on the consolidated or nonconsolidated income statement for any fiscal year.

   The amounts of agreements and remaining balances of debt are indicated below.

		Previous consolidated accounting period (March 31, 2016)	This consolidated accounting period (March 31, 2017)
Agreement amount		- million yen	20,000 million yen
Remaining balance of debt	Current portion of long-term loans payable	-	1,666
	Long-term loans payable	-	18,334

(Trading of issuing shares from treasury stock through a trust to employees)
The Group transacts to issue shares from treasury stock through an employee stock ownership trust for the welfare of employees on their behalf.

1. Overview of trading
   The Group introduced “the employee stock ownership plan (ESOP) trust” (“the System” hereinafter) in March 2015 to increase corporate value over the medium to long term. The System acquires the amount of shares at one time in advance, which takes three years for the “NEX employee stock ownership plan” (“Our shareholding association” hereinafter) to acquire, and sells them to our shareholding association to transfer treasury stock to it.
2. Treasury stock retained in trust
   Treasury stock retained in trust is allocated as net assets in accordance with trust book value, excluding incidental expenses. The book value and number of shares of applicable treasury stock were 287 million yen and 241,000 shares, respectively, for the previous fiscal year; and 13 million yen and 11,000 shares, respectively, for the current fiscal year.
   Note: The Company implemented a 1:2 stock split with the effective date set for July 1, 2015, thereby assuming the stock split occurred at the beginning of the previous fiscal year to calculate the applicable treasury stock retained in trust for the previous fiscal year and the current fiscal year.
3. Recorded book value of loans payable after applying total method
   A total of 334 million yen for the previous consolidated fiscal year and - million yen for the current fiscal year.

(Application of Revised Implementation Guidance on Recoverability of Deferred Tax Assets)
The Group has applied “Revised Implementation Guidance on Recoverability of Deferred Tax Assets” (ASBJ Guidance No. 26, March 28, 2016) from the current consolidated fiscal year.

(Notes to the consolidated balance sheet)

*1 Hypothecated assets and collateralized obligations:
Assets pledged as collateral are shown below.

	Previous consolidated fiscal year (March 31, 2016)	This consolidated fiscal year (March 31, 2017)
Cash and deposits	4,803 million yen	2,216 million yen
Short-term loans to affiliates*	180	-
Buildings and structures	368	355
Land	1,051	1,051
Investment securities	24	25
Stock of affiliates*	20,000	20,000
Lease and guarantee deposits	481	474
Total	26,909	24,123

* Short-term loans to affiliates and stock of affiliates above are offset in consolidated financial statements.

Collateralized obligations are shown below.

	Previous consolidated fiscal year (March 31, 2016)	This consolidated fiscal year (March 31, 2017)
Current portion of long-term loans payable	3,630 million yen	2,130 million yen
Long-term loans payable	58,344	45,964
Total	61,974	48,094

2 To enable the flexible and stable raising of working capital, the Nojima Group has concluded agreements with its main financial institutions on overdrafts and loan commitments. Shown below are available balances under these agreements as of the end of the consolidated fiscal year.

	Previous consolidated fiscal year (March 31, 2016)	This consolidated fiscal year (March 31, 2017)
Credit line	31,000 million yen	35,000 million yen
Outstanding balance	1,100	2,000
Difference: Available balance	29,900	33,000

(Notes to the consolidated cash flow statement)

* Relationship between amounts of the closing balance of cash and cash equivalents and items shown on the consolidated balance sheet:

	Previous consolidated fiscal year (April 1, 2015 - March 31, 2016)	This consolidated fiscal year (April 1, 2016 - March 31, 2017)
Cash and deposits	12,830 million yen	6,489 million yen
Time deposits with terms of more than three months	-64	-214
Transfers to escrow account (account with restricted deposits and withdrawals)	-0	-0
Cash and cash equivalents	12,765	6,275

(Segment information, etc.)

[Segment information]

1. Overview of reporting segments

   (1) Method for determining reporting segments

   The Nojima Group periodically reviews its reporting segments to assess business performance and to allow informed decision-making by top management decision-making bodies on the use of management resources. The reporting segments are based on financial information for units of the Group's organization that can be separated from the rest of the organization.

   (2) Types of product and service within each reporting segment

   The operating segment of digital home electronics retail stores sells digital audio video products, IT devices, and home electronics, and provides related solutions, setup, repairs, and other services.

   The operating segment of mobile carrier stores sells communication devices (primarily mobile phones) and provides related services.

2. Calculating net sales, income or loss, assets, liabilities, and other accounts by reporting segment

   Account processing methods for each reporting business segment are identical to those described under "Important principles for the preparation of consolidated financial statements."

   Income figures for reporting segments are based on ordinary income.

   Internal transactions and transfers between segments are recorded based on market prices.

3. Amounts of net sales, income or loss, assets, liabilities, and other accounts by reporting segment

Previous consolidated fiscal year (April 1, 2015 - March 31, 2016)

(Unit: millions of yen)

	Reporting segment			Other (*1)	Total	Adjustments (*2)	Amount on consolidated financial statements
	Digital home electronics retail stores	Mobile carrier stores	Subtotal				
Net sales							
Net sales to external customers	183,493	270,545	454,038	803	454,842	-	454,842
Internal sales or transfers between segments	134	1	135	336	472	-472	-
Subtotal	183,627	270,547	454,174	1,140	455,315	-472	454,842
Segment income	8,332	6,555	14,887	200	15,087	-195	14,892
Segment assets	65,495	153,609	219,104	7,503	226,608	6,826	233,434
Segment liabilities	44,148	131,325	175,473	158	175,632	10,957	186,590
Other accounts							
Depreciation	1,434	5,293	6,728	288	7,017	-	7,017
Amortization of goodwill	2	1,452	1,455	12	1,468	-	1,468
Interest income	0	0	0	0	0	19	20
Interest expense	0	802	802	-	802	215	1,018
Equity in earnings of affiliates	18	-	18	-	18	-	18
Impairment loss	767	120	888	-	888	-	888
Investment in equity-method affiliates	1,003	-	1,003	-	1,003	-	1,003
Unamortized balance of goodwill	12	21,211	21,223	69	21,293	-	21,293
Increase in tangible and intangible non-current assets	1,221	3,651	4,872	9	4,882	-	4,882

Notes:

*1. The “Other” business segment consists of businesses not included in the two reporting segments above. These include the shopping mall business, the sports business, the training business, and the mega-solar business.

*2. Adjustments of segment income consist of companywide costs not distributed between reporting segments. Adjustments of segment assets and liabilities consist of companywide assets not distributed between reporting segments and offsetting between segments.

*3. Segment income is adjusted against ordinary income on the consolidated income statement.

This consolidated fiscal year (April 1, 2016 - March 31, 2017)

(Unit: millions of yen)

	Reporting segment			Other (*1)	Total	Adjustments (*2)	Amount on consolidated financial statements
	Digital home electronics retail stores	Mobile carrier stores	Subtotal				
Net sales							
Net sales to external customers	185,403	245,800	431,204	860	432,064	-	432,064
Internal sales or transfers between segments	124	4	129	357	486	-486	-
Subtotal	185,527	245,805	431,333	1,218	432,551	-486	432,064
Segment income	10,278	5,043	15,322	291	15,613	-134	15,479
Segment assets	98,006	137,153	235,159	7,312	242,472	2,995	245,467
Segment liabilities	46,147	109,771	155,918	183	156,102	32,509	188,612
Other accounts							
Depreciation	1,163	5,357	6,521	257	6,778	-	6,778
Amortization of goodwill	3	1,448	1,451	12	1,464	-	1,464
Interest income	0	0	0	-0	0	16	17
Interest expense	0	640	640	-	640	151	791
Equity in earnings of affiliates	65	-	65	-	65	-	65
Impairment loss	201	39	241	-	241	-	241
Investment in equity-method affiliates	1,028	-	1,028	-	1,028	-	1,028
Unamortized balance of goodwill	9	19,804	19,813	57	19,870	-	19,870
Increase in tangible and intangible non-current assets	3,713	1,142	4,856	3	4,859	-	4,859

Notes:

*1. The “Other” business segment consists of businesses not included in the two reporting segments above. These include the shopping mall business, the sports business, the training business, and the mega-solar business.

*2. Adjustments to segment income consist of companywide costs not distributed between reporting segments. Adjustments to segment assets and liabilities consist of companywide assets not distributed between reporting segments and offsetting between segments.

*3. Segment income is adjusted against ordinary income on the consolidated income statement.

[Impairment loss on non-current assets by reporting segment]

Previous consolidated fiscal year (April 1, 2015 - March 31, 2016)

Omitted here because the information is provided under segment information

This consolidated fiscal year (April 1, 2016 - March 31, 2017)

Omitted here because the information is provided under segment information

[Amount of amortization of goodwill and unamortized balance of goodwill by reporting segment]

Previous consolidated fiscal year (April 1, 2015 - March 31, 2016)

Omitted here because the information is provided under segment information

This consolidated fiscal year (April 1, 2016 - March 31, 2017)

Omitted here because the information is provided under segment information

[Gain on negative goodwill by reporting segment]

Previous consolidated fiscal year (April 1, 2015 - March 31, 2016)

Not applicable

This consolidated fiscal year (April 1, 2016 - March 31, 2017)

Not applicable

(Per-share information)

	Previous consolidated fiscal year (April 1, 2015 - March 31, 2016)	This consolidated fiscal year (April 1, 2016 - March 31, 2017)
Net assets per share	965.97 yen	1,143.23 yen
Net earnings per share	276.59 yen	208.28 yen
Diluted earnings per share	260.40 yen	199.27 yen

Notes:

1. The Company undertook a 1:2 stock split on common stock with an effective date of July 1, 2015. Amounts under net assets per share, net earnings per share, and diluted earnings per share are calculated based on the assumption that this stock split took place at the start of the previous consolidated fiscal year.
2. Calculations of net earnings per share and diluted earnings per share are based on the following information:

	Previous consolidated fiscal year (April 1, 2015 - March 31, 2016)	This consolidated fiscal year (April 1, 2016 - March 31, 2017)
Net earnings per share		
Net income attributable to shareholders of the parent company (millions of yen)	13,226	10,158
Amount not reverting to common shareholders (millions of yen)	-	-
Net income attributable to shareholders of the parent company related to common stock (millions of yen)	13,226	10,158
Average number of shares during the fiscal year (thousands of shares)	47,817	48,772
Diluted net earnings per share		
Adjustments of net income attributable to shareholders of the parent company (millions of yen)	-	-
Increase in common stock (thousands of shares)	2,972	2,205
(Amount of the above corresponding to stock acquisition rights [thousands of shares])	(2,972)	(2,205)
Summary of potential dilution not included in the calculation of diluted net earnings per share due to lack of dilution effect	Stock acquisition rights no. 13 (2015 stock options) (6,313 stock acquisition rights)	Stock acquisition rights no. 13 (2015 stock options) (5,976 stock acquisition rights) Stock acquisition rights no. 14 (2016 stock options) (13,415 stock acquisition rights)

3. Shares of Company stock remaining in trust recorded as treasury stock under shareholders' equity are included under treasury stock excluded from calculations of the average number of shares during the fiscal year for the purposes of calculating net earnings per share and are included under treasury stock excluded from total shares issued and outstanding at the end of the fiscal year for the purposes of calculating net assets per share.
   The average number of shares of such treasury stock excluded from calculations of net income per share during the fiscal year was 336,000 shares in the previous consolidated fiscal year and 132,000 shares in this consolidated fiscal year. The number of shares of such treasury stock excluded from calculations of net assets per share at the end of the fiscal year was 241,000 shares in the previous consolidated fiscal year and 11,000 shares in this consolidated fiscal year.

(Important subsequent information)

(Merger of shares acquisition)

We have entered into a stock purchase agreement with Fujitsu Limited ("Fujitsu" hereinafter) upon a resolution of the Board of Directors approved on January 31, 2017 that we acquire the consumer-oriented business of NIFTY Corporation ("NIFTY" hereinafter), which was a wholly-owned subsidiary of Fujitsu.

We have made a payment for the acquisition to Fujitsu based on the contract on March 31, 2017, and acquired all of NIFTY's shares to make it a wholly-owned subsidiary on April 1, 2017.

Further, the acquisition amount is booked as an advance payment on consolidated balance sheet.

1. Outline of Merger

(1) Outline of acquired company and its business

a. Name: NIFTY Corporation

b. Business: Internet Service Provider, and Web Service Business

(2) Main Reason for the Merger

We have decided to welcome NIFTY's consumer-oriented business, which comprises an ISP business and a Web service business, in order to evolve from the current business model that sells digital appliances and mobile phones to a "Total Solution Business" in anticipation of the IoT era. NIFTY, which has developed progressive services by capturing the timely needs of customers for many years, has development capabilities and knowhow related to its services, customer base, and brand strengths that the Nojima Group does not have. As a result, we believe we can significantly differentiate ourselves from competitors in the consumer electronics retailer and mobile phone distributor sector.

(3) Date of Merger

April 1, 2017

(4) Merger Method

Acquisition of shares

(5) Name of the Company after Merger

NIFTY Corporation

(6) Percentage of Voting Rights Acquired

100%

(7) Main Valuation Principle for Acquired Company

Based on having acquired 100% of the company through shares acquired at an assumed cash value.

2. Cost of Acquisition of Acquired Company and Its breakdown

Value of acquisition: (cash)	25,166 million yen
Cost of acquisition:	25,166 million yen

3. Breakdown and Amount of the Main Acquisition-related Fees

Advisory Fee, etc.: JPY 183 million (*)

(*) Advisory Fee, etc. includes fee of the acquisition, remuneration, and other expenses.

4. Financing Method

We borrowed 20 billion yen from financial institutions on March 31, 2017, putting up all NIFTY shares as collateral on April 3, 2017.

5. Distribution of Cost of Acquisition

(1) Amount and its breakdown of received asset and liability:

It is not fixed as of now.

(2) Goodwill generated, how it is generated, and its amortization method

It is not fixed as of now.

(Issuance of Unsecured Straight Bond)

We have decided to issue 1st series Unsecured Straight Bond (Term: three years) and 2nd series Unsecured Straight Bond (Term: five years) on April 25, 2017 by a resolution of the president at the discretion of the Board of Directors approved on March 21, 2017, and issued them on May 1, 2017.

1st series Unsecured Straight Bond (Term: three years)

1. Amount of issue: 10 billion yen

2. Issue Price: 100% of principal amount

3. Coupon: 0.6 % per annual

4. Maturity Date: May 1, 2020

The Bond will be redeemed in full upon maturity.

5. Closing date: May 1, 2017

6. Use of proceeds: repayment of Loans

2nd series Unsecured Straight Bond (Term: five years)

1. Amount of issue: five billion yen

2. Issue Price: 100% of principal amount

3. Coupon: 0.98 % per annual

4. Maturity Date: April 28, 2022

The Bond will be redeemed in full upon maturity.

5. Closing date: May 1, 2017

6. Use of proceeds: repayment of Loans

(Stock options)

Granting of stock options (stock acquisition rights)

At its meeting held on May 9, 2017, the Board of Directors of the Company passed a resolution calling for the presentation at the 55th regular general meeting of shareholders, scheduled for June 16, 2017, of a resolution requesting approval of the issuance of stock acquisition rights as stock options and entrustment of decision-making on the terms of this issue to the Board of Directors, pursuant to the stipulations of Articles 236, 238, and 239 of the Companies Act of Japan.

1. Objective of adopting a program of stock options and reasons for issuing stock acquisition rights free of charge
   The objective of adopting a program of stock options is to increase corporate value by strengthening morale and motivation in order to improve Group business performance. To achieve this objective, stock options will be issued free of charge.
2. Overview of issuance of stock acquisition rights

(1) Persons receiving an allocation of stock acquisition rights
Company directors, executive officers, and employees, and directors and employees of Company subsidiaries, as authorized by the Company Board of Directors

(2) Class and number of shares subject to stock acquisition rights
The shares subject to stock acquisition rights for which the Board of Directors may determine the terms of issuance as entrusted by the general meeting of shareholders shall not exceed 1,600,000 shares of the Company's common stock. However, if the number of shares allotted has been adjusted as described under (3) below, the maximum number of shares subject to the stock acquisition rights shall be the product of the adjusted number of shares allotted and the total number of stock acquisition rights.

(3) Total number of stock acquisition rights
The number of stock acquisition rights for which the Board of Directors may determine the terms of issuance as entrusted by the general meeting of shareholders shall not exceed 16,000.
The number of shares subject to stock acquisition rights ("number of shares granted" hereinafter) shall be 100 shares of the Company's common stock per stock acquisition right. However, if the Company undertakes a stock split (this should be understood hereinafter to include the free distribution of the Company's common stock) or common stock consolidation, the number of shares granted shall be adjusted in accordance with the formula given below. This adjustment shall be made only for the number of shares granted under stock acquisition rights not yet exercised as of the time of adjustment. Any fractional shares arising from the adjustment shall be discarded.

Adjusted number of shares granted = original number of shares granted × stock split or stock consolidation ratio

In addition to the above cases, when the Company is involved in a merger, company split, stock swap, or stock transfer ("merger, etc." hereinafter) or needs to adjust the number of shares granted for other reasons, it reserves the right to adjust the number of shares granted within reasonable limits based on the terms of the merger, etc. and other matters.

(4) Issue price of stock acquisition rights
Stock acquisition rights shall be issued free of charge.

(5) Amount payable upon exercise of stock acquisition rights
The amount payable upon the exercise of one stock acquisition right shall be determined by multiplying the price payable per share that may be granted through the exercise of stock options ("exercise price" hereinafter) by the number of shares granted.
The exercise price shall be the closing price of the Company's common stock in ordinary trading on the Tokyo Stock Exchange on the allocation date (or the most recent closing price if no trading takes place on the allocation date).
The exercise price shall be adjusted after the allocation date in each of the following cases.

① If the Company undertakes a stock split or a stock consolidation, the exercise price shall be adjusted by applying the formula indicated below, with the result rounded up to the nearest whole yen.

$$\text{Adjusted exercise price} = \text{original exercise price} \times \frac{1}{\text{stock split or stock consolidation ratio}}$$

② If the Company issues new shares or sells treasury stock at below market value, the exercise price shall be adjusted by applying the formula indicated below, with the result rounded up to the nearest whole yen.

$$\text{Adjusted exercise price} = \text{original exercise price} \times \frac{\text{existing number of shares issued and outstanding} + \dfrac{\text{number of new shares issued} \times \text{price payable per share}}{\text{market value}}}{\text{existing number of shares issued and outstanding} + \text{number of new shares issued}}$$

In the formula above, "existing number of shares issued and outstanding" refers to the total number of shares issued by the Company minus the number of shares of treasury stock held by the Company. In the case of the sale of treasury stock, "number of new shares issued" above shall be read as the "number of shares of treasury stock sold."

③ Should the Company find it necessary to adjust the exercise price after the allocation date for unavoidable reasons (e.g. merger, etc.), the Company reserves the right to adjust the exercise price within reasonable limits based on the terms of the merger, etc. and other matters.

(6) Period in which stock acquisition rights may be exercised
Stock acquisition rights may be exercised for a period of two years starting on the date three years after the day after the date of the Board of Directors' resolution determining the terms of the issuance of the stock acquisition rights.

(7) Conditions for exercise of stock acquisition rights
  A. A person allocated stock acquisition rights ("stock option holder" hereinafter) must hold the title of director, executive officer, or employee of the Company or a Company subsidiary at the time of exercise. This does not apply in cases deemed appropriate by the Board of Directors.
  B. Stock acquisition rights may not be passed on to legal heirs.
  C. A stock acquisition right must be exercised in full.
  D. Other terms and conditions shall be as specified in the stock option contract concluded between the Company and the stock option holder, based on a decision of the Board of Directors.

(8) Reasons for acquisition by the Company and conditions for cancellation of stock acquisition rights
  A. The Company may acquire stock acquisition rights free of charge on a date specified separately by the Board of Directors if the general meeting of shareholders approves a proposal for a merger agreement whereby the Company is to be dissolved or a proposal for a share exchange agreement or a share transfer plan whereby the Company becomes a wholly-owned subsidiary.
  B. If a stock option holder is unable to exercise the option because he or she no longer satisfies the requirements for execution under (7) above or has relinquished such right, the Company may acquire the stock acquisition rights free of charge.
  C. The Company may cancel stock acquisition rights it has acquired and holds free of charge at any time.

(9) Restrictions on the acquisition of stock acquisition rights through a transfer
Approval of the Company's Board of Directors is required for the acquisition of stock acquisition rights through a transfer of ownership.

(10) Increases in capital and capital reserves due to the issuance of stock through the exercise of stock acquisition rights
  A. The amount of an increase in capital due to the issuance of stock through the exercise of stock acquisition rights shall be one-half of the limit for an increase in capital calculated pursuant to Article 17, Paragraph 1 of the Ordinance on Accounting of Companies, with the result rounded up to the nearest whole yen.
  B. The amount of an increase in capital reserves due to the issuance of stock through the exercise of stock acquisition rights shall be the amount remaining after subtracting the increase in capital specified under A above from the limit for an increase in capital under A.

(11) Policies for the treatment of stock acquisition rights in the case of stock swap or stock transfer
If the Company is involved in a merger leading to the dissolution of the Company, an absorption-type corporate divestiture, an establishment-type corporate divestiture (in both cases, only if the Company is to be divided), or a stock swap or stock transfer (only if the Company is to become a wholly-owned subsidiary) (the term "organizational restructuring" hereafter to encompass all such events), the Company shall grant stock acquisition rights in the company described in Article 236, Paragraph 1, Item 8, A to E of the Companies Act of Japan ("restructured Company" hereinafter), in each respective case, to stock option holders with unexercised stock acquisition rights not acquired by the Company ("remaining stock options" hereinafter) as of the date the organizational restructuring takes effect (that is, the effective date of absorption-type merger, consolidation-type merger, absorption-type corporate divestiture, establishment-type corporate divestiture, stock swap, or stock transfer). In such cases, the remaining stock options shall be cancelled, and the restructured Company shall issue new stock acquisition rights. This provision is limited to cases in which the merger agreement, new company merger agreement, absorption-type corporate divestiture agreement, establishment-type corporate divestiture plan, stock swap agreement, or stock transfer plan specifies grants of stock acquisition rights in the restructured Company in accordance with the conditions indicated below.
  A. Number of stock acquisition rights in the restructured Company to be granted
  The same number of stock acquisition rights as the number of remaining stock options held by each stock option holder
  B. Class of stock in the restructured Company to be issued for the purpose of issuing stock acquisition rights
  The restructured Company's common stock
  C. Number of shares of stock in the restructured Company to be issued for the purpose of issuing stock acquisition rights
  Determined in accordance with "(2) Class and number of shares subject to stock acquisition rights" above, based on consideration of the terms of the organizational restructuring and other matters.
  D. Amount to be invested upon the exercise of stock acquisition rights
  The amount to be invested upon the exercise of each stock acquisition right to be granted shall be determined by multiplying the number of shares of stock in the restructured Company to be issued for the purpose of issuing stock acquisition rights determined, as described under C above, by the adjusted exercise price, as described under 5 ③ above.
  E. Period in which stock acquisition rights may be exercised
  Stock acquisition rights may be exercised from the starting date of the period described under "(6) Period in which stock acquisition rights may be exercised" above or the effective date of the organizational restructuring, whichever is later, to the closing date of the period described under "(6) Period in which stock acquisition rights may be exercised" above.
  F. Increases in capital and capital reserves due to the issuance of stock through the exercise of stock acquisition rights
  Determined according to "(10) Increases in capital and capital reserves due to the issuance of stock through the exercise of stock acquisition rights" above.
  G. Restrictions on acquisition of stock acquisition rights through transfer
  Approval of the restructured Company's Board of Directors is required for the acquisition of stock acquisition rights through a transfer of ownership.
  H. Reasons and conditions for acquisition of stock acquisition rights by the restructured Company
  Determined according to "(8) Reasons for acquisition by the Company and conditions for cancellation of stock acquisition rights" above.

(12) Date of allocation of stock acquisition rights
The date shall be determined separately by the Board of Directors.

Note: The details above are conditional upon the approval in the 55th regular general meeting of shareholders scheduled for June 16, 2017 of the resolution on the issuance of stock acquisition rights free of charge as stock options and on approval by the compensation committee at a meeting held after the 55th regular general meeting of shareholders on individual compensation for directors and executive officers.

(Equity-method affiliates through shares acquisition)

We decided to conclude a capital and business alliance with Hascom Mobile Corporation upon a resolution of the Board of Directors approved on March 21, 2017. We concluded a contract for underwriting shares documents based on a third-party allocation of new shares with Hascom Mobile Corporation, and a contract on business alliance documents and shareholder's agreements on a third-party allocation of new shares with Hascom Mobile Corporation and Hascom Corporation, which is the parent company.

We acquired 33.9% of Hascom Mobile Corporation shares on April 3, 2017, making it an equity-method affiliate company.

1. Purpose of Share Acquisition

In addition to human resource training and consulting sales, which are our strengths, we expect joint ownership to provide benefits including access to the know-how of the communication departments of both companies, thus creating synergies that include reinforcing customer convenience.

2. Name and Business of Company Purchasing Shares

Name: Hascom Mobile Corporation
Business: Sales of Mobile phones

3. Name of Company of Shares To Be Acquired

Hascom Mobile Corporation

4. Number of Shares Acquired and Number of Shares Owned Before and After Acquisition

Number of shares owned before acquisition	-
Acquisition cost	The amount of consideration of shares: 533 million yen Advisory costs etc.: 11 million yen (*) Total: 545 million yen
Number of shares acquired	1,006 shares (number of voting rights: 1,006)
Number of shares owned after acquisition	1,006 shares (Number of voting rights: 1,006; portion of voting rights owned: 33.9%)

(*)Advisory costs etc. include commission fees of acquisition, remuneration, and other costs.

5. Acquisition Time

April 3, 2017

6. Financing Method

Self-funded

(Exclusion from Equity-method affiliates by the sales of shares)
We decided to sell shares of AbelNet Co., Ltd., which is an equity-method affiliate, upon a resolution of the Board of Directors approved on May 9, 2017. It will be excluded from equity-method affiliates upon the sale of its shares.

1. Purpose of Selling Shares
   We performed a capital investment and entered into a business alliance that mainly assumed products supplied for AbelNet Co., Ltd. since October 2012; however, we decided to review part of the capital investment and, in conclusion, made adjustments to the alliance because four and a half years had passed.

2. Name and Business of Company Selling Shares
   Name: AbelNet Co., Ltd.
   Business: Import and Export of PCs, digital cameras, household appliances, watches, office appliances, image and music software, and communications equipment

3. Name of Company Shares To Be Sold
   AbelNet Co., Ltd.

4. Number of Shares Selling and the Number of Shares Owned Before and After Sale

Number of shares owned before sale	320 shares
Cost of sale	640 million yen
Number of shares sold	236 shares (number of voting rights: 236)
Number of shares owned after sale	84 shares (Number of voting rights: 84; portion of voting rights owned: 19.8%)

5. Timing of Sale
   May 18, 2017 (planned)

(Under common control transaction)

On May 9, 2017, Our Board of Directors resolved that Geobit Mobile Corporation ("Geobit" hereinafter) would succeed a part of the business of ITX, and Softbank and Ymobile Businesses, and it concluded a contract with ITX and Geobit on May 9, 2017.

Furthermore, ITX's the Board of Directors approved the resolution on April 17, 2017, and Geobit's Board of Directors approved it on April 24, 2017.

1. Purpose of Absorption-type split

We aim to provide a hub for a smart life to customers, with the evolution into a total solution company that can provide new value in the global IoT era, in which every home electric appliance is connected to the Internet and mobile terminals.
This will make it possible for rapid management decisions to be made in a fast-changing mobile phone sales market by creating synergies through the concentration of financial resources and know-how of ITX and Geobit.
Our Group is integrating the Softbank and Ymobile businesses of ITX into Geobit to promote our further growth.

2. Names of Companies and Businesses related to the Integration

(1) Splitting company: ITX Corporation
(2) Inheriting the splitting company: Geobit Mobile Corporation
(3) Business: Softbank and Ymobile Business

3. Merger Time

July 1, 2017 (Planned)

4. Merger Method

Splitting company (Absorption-type split)

5. Outline of accounting procedures

"Accounting Standard for Business Combinations" (ASBJ No. 21, September 13, 2013) and "Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures" (ASBJ Guidance No. 10, September 13, 2013)

We are scheduled to proceed as a transaction under common control, based on the above-mentioned guidelines.

(ESOP Trust Utilizing Employee Shareholding Association)
On May 9, 2017, Our Board of Directors resolved that we would introduce an employee incentive plan called the "ESOP Trust Utilizing Employee Shareholding Association" (ESOP Trust), with the aim of raising corporate value over the medium and long terms.

1. Purpose of introducing ESOP Trust
   We have decided to introduce the ESOP Trust with the purpose of expanding the welfare program system for employees and further support our growth, further raising the consciousness of employees of our performance and stock value by giving incentives to increase the stock price, thereby raising corporate value over the medium and long terms.
   We introduced it in March 2015; however, following its termination, we have decided to reintroduce it.

2. Outline of ESOP Trust
   We have established the ESOP Trust, in which beneficiaries are employees who join the Employee Shareholding Association named the NEX employee stock ownership plan ("Our shareholding association" hereinafter), and will satisfy the prescribed conditions.
   The ESOP Trust purchases stocks equivalent to the expected amount over the next three years our shareholding association will purchase through the period of the trust. ESOP Trust sells the stocks to our shareholding association once a month. In accordance with the terms of the trust, stocks remaining in the trust due to an increase in the stock price will be cashed out, and the beneficiaries will receive the proceeds according to their contribution ratio. Because we will pay it to a bank based on the Guarantee terms of a loan agreement if the loan remains due to a stock price decline at the end of the term, there will be no additional charge from employees.

3. Content of ESOP Trust
   (1) Type of Trust Agreement: Specified Money in Trust
   (2) Purpose: Stable and continuous supply of stock to our shareholding association and improvement of welfare for employees who are qualified as beneficiaries.
   (3) Consigner: Nojima Corporation
   (4) Trustee: Mitsubishi UFJ Trust and Banking Corporation
   (5) Beneficiary: Members of our shareholding association who satisfy the necessary conditions.
   (6) Administrator: A third party that does not have an interest
   (7) Date of Agreement: May 11, 2017
   (8) Term of Trust: May 11, 2017 to May 25, 2020
   (9) Exercise of Right to vote: ESOP Trust will exercise the right to vote according to votes of the association.
   (10) Type of stock to be purchased: Common stock issued by Nojima Corporation
   (11) Total amount to be purchased: 1,200 million yen
   (12) Transaction Period for purchasing stocks: May 17, 2017 to June 16, 2017 (planned)
   (13) Terms of acquisition: Purchase of stocks through a stock market.

4. Other notes

Changes to directors

① Changes to representatives
Not applicable

② Changes to other directors
Candidates as new directors

Name	New title	Previous title
Atsushi Yamasaki	Director/Executive Officer/General Manager, Finance and Accounting Division	Executive Officer/General Manager, Finance and Accounting Division
Yukihiro Nojiri	Director	-
Satoshi Akutsu	Outside Director	-
Daisuke Koriya	Outside Director	-
Jun Ikeda	Outside Director	-

Planned retiring directors

Name	New title	Previous title
Yozo Ishizaka	Advisor	Director/Managing Executive Officer/General Manager, Mobile Communication Promotion Division
Wataru Yamauchi	Advisor	Director
Hideki Nomura		Outside Director
Mitsuhiro Aso		Outside Director
Shin Yoshidome		Outside Director

③ Planned appointment/retirement date
Plans call for the above appointments and retirements to take effect on June 16, 2017 (after the regular general meeting of shareholders scheduled for that date).