



Released: July 31, 2023

Summary of Consolidated Financial Results for the Three-month Period Ended June 30, 2023 (Japanese accounting standards)

| Name of listed firm: | Nojima Corporation | | Listed on | the Tokyo Stock Exchange |
|-----------------------|---|---|-----------|--------------------------|
| Code No.: | 7419 | | URL: | https://www.nojima.co.jp |
| Representative: | Hiroshi Nojima, President & Represen | ntative Executive Officer | | Tel.: +81-50-3116-1234 |
| Contact: | Hiroaki Hatano, Executive Officer/Gene | eral Manager, Finance and Accounting Division | | |
| Scheduled date of qu | uarterly report filing: | August 10, 2023 | | |
| Scheduled start date | of dividend payments: | - | | |
| Supplemental mater | ials on quarterly financial results: | No | | |
| Briefing session on o | quarterly financial results for analysts: | No | | |

(Amounts are rounded down to the nearest million yen.) 1. Consolidated financial results for the fiscal year ended June 30, 2023 (April 1, 2023 - June 30, 2023) (1) Consolidated results of operations (Percentages indicate year-on-year changes.)

| (1) Consolidated results of operations (Percentages indicate year-on-year changes) | | | | | | | | | r changes. | |
|--|-------------|------|------------------|-------|-----------------|-------|-------------|------------|-----------------------------------|-------|
| | Net sales | | Operating income | | Ordinary income | | EBITDA | | Net income attr to shareholder | |
| | | | | | | L | | parent com | pany | |
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| Three-month period ended June 30, 2023 | 171,710 | 26.6 | 5,268 | -35.8 | 5,824 | -36.8 | 11,570 | -15.4 | 3,345 | -45.4 |
| Three-month period ended June 30, 2022 | 135,598 | -2.1 | 8,202 | 5.6 | 9,211 | 4.7 | 13,682 | 6.0 | 6,130 | 1.7 |

Note: Comprehensive income: Three-month period ended June 30, 2023: 4,062 million yen (-43.2%) Three-month period ended June 30, 2022: 7,149 million yen (--%)

• For detailed information, including definitions and methods used to calculate indicators, see p. 2, "1. Qualitative Information on Quarterly Consolidated Financial Performance: (1) Explanation of operating results."

| | Net income per share | Diluted net income per share |
|---|----------------------|------------------------------|
| | Yen | Yen |
| Three-month period ended June 30, 2023 | 34.08 | 33.66 |
| Three-month period ended June 30, 2022 | 62.76 | 61.71 |

Note: The Company split one common share into two shares with the effective date of October 1, 2022. Accordingly, net income per share and diluted net income per share are calculated on the premise that the share split was conducted at the beginning of the fiscal year ended March 31, 2022.

(2) Consolidated financial position

| | Total assets | Net assets | Equity ratio | Net assets per share |
|----------------------------|--------------|-------------|--------------|----------------------|
| | Million yen | Million yen | % | Yen |
| As of June 30, 2023 | 528,726 | 164,180 | 30.2 | 1,621.26 |
| As of March 31, 2023 | 555,905 | 161,056 | 28.2 | 1,596.29 |
| D D D D D D D D D D | | | | |

Reference: Equity: As of June 30, 2023: 159,456 million yen As of March 31, 2023: 156,517 million yen

2. Dividends

| | | Dividends per share | | | | | | |
|--------------------------------|-----------|--|-----|-------|-------|--|--|--|
| | End of Q1 | End of Q1 End of Q2 End of Q3 Year-end T | | | | | | |
| | Yen | Yen | Yen | Yen | Yen | | | |
| FY ended March 2023 | - | 26.00 | - | 15.00 | - | | | |
| FY ended March 2024 | - | | | | | | | |
| FY ending March 2024 (planned) | | 15.00 | - | 15.00 | 30.00 | | | |

Note: The Company split one common share into two shares with the effective date of October 1, 2022. The year-end dividend per share for the FY ending March 2022 and 2023 is stated as the actual dividend amount before the stock split. Accordingly, the year-end dividend per share for the FY ending March 2023 is calculated on the assumption that the share split took place and the total dividend is stated as "-".

3. Forecasts of consolidated financial results for the fiscal year ending March 2024 (April 1, 2023 - March 31, 2024)

(Percentages indicate changes from the previous year for full-year forecasts and changes from the same quarter of the previous fiscal year for quarterly forecasts)

| | Net sales | | Operating income | | Ordinary income | | EBITE | A Net income attrib shareholders of th company | | the parent | Net income per share |
|-----------------|-------------|------|------------------|------|-----------------|------|-------------|--|-------------|------------|----------------------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Yen |
| Q2 (Cumulative) | 360,000 | 32.2 | 18,000 | 3.4 | 20,000 | 5.0 | 31,000 | 11.1 | 12,000 | -6.0 | 122.01 |
| Full-year | 740,000 | 18.2 | 38,000 | 13.2 | 41,000 | 13.1 | 61,000 | 9.4 | 27,000 | 15.8 | 274.52 |

Note: Revisions to the most recently announced consolidated earnings forecast: No

| * Notes | | | |
|---------|--|-----------------|--|
| (1) | Significant changes in subsidiaries during this period | | |
| | (changes in designated subsidiaries resulting in changes in the scope of consolidation): | No | |
| | Added:company(ies) (name(s):) | | |
| | Removed: company(ies) (name(s):) | | |
| (2) | Application of special accounting methods in the preparation of the quarterly consolidated financial sta | tements: No | |
| (3) | Changes in accounting policies, changes in accounting estimates, and restatement of prior period finan- | cial statements | |
| i. | Changes in accounting policies due to revisions in accounting standards and other regulations: | No | |
| ii. | Changes in accounting policies for reasons other than i.: | No | |

| 11. | Changes in accounting policies for reasons other than 1.: | INO |
|------|---|-----|
| iii. | Changes in accounting estimates: | No |
| iv. | Restatement of prior period financial statements: | No |

(4) Number of shares issued and outstanding (common stock)

| (.) | 8(| | | | |
|------|---|------------------------|--------------------|---|--------------------|
| i. | Number of shares issued and outstanding at the end of the period (including treasury stock) | As of June 30, 2023 | 102,579,232 shares | FY ended March 2023 | 102,579,232 shares |
| ii. | Number of shares of treasury stock at the end of the period | As of June 30, 2023 | 4,225,441 shares | FY ended March 2023 | 4,528,141 shares |
| iii. | Average number of shares during the period | As of June 30, 2023 | 98,150,102 shares | Three-month period ended June 30, 2022 | 97,682,409 shares |

Note: The Company split one common share into two shares with the effective date of October 1, 2022. Accordingly, the number of issued and outstanding shares (common shares) are calculated on the premise that the share split was conducted at the beginning of the fiscal year ended March 31, 2022. The number of shares of treasury stock above includes shares held in trust accounts (304,900 shares as of June 30, 2023 and 497,900 shares as of March 31, 2023) for the employee stock ownership plan (ESOP). Shares of the Company's own stock held in ESOP trust accounts are included in treasury stock subtracted from the calculation of the average number of shares during the period (421,320 shares for the three-month period ended June 30, 2023) and 790,748 shares for the three-month period ended June 30, 2022).

* Financial statements are not subject to audits by certified public accountants or auditing firms

* Explanation concerning the appropriate use of forecasts of business performance and other notes

Note on forward-looking statements:

Forecasts of business performance and other forward-looking statements in this release are based on information currently available and certain assumptions the Company deems reasonable at the time of preparation. They do not constitute a guarantee of future results. Actual results may differ materially from those of any forward-looking statements for various reasons.

Reference:

The Company acquired CONEXIO Corporation, MONEY SQUARE HOLDINGS, INC. and MONEY SQUARE, INC. as new subsidiaries during FY ended March 2023. Consolidated results for the fiscal year excluding the effects of that impact are as follows.

Consolidated financial results for the three-month period ended Jun 30, 2023 (April 1, 2023 - June 30, 2023) (Excluding profit and loss using the equity method)

| (1) | Consolidated results of operation | is (Cumulative) |
|-----|-----------------------------------|-----------------|
|-----|-----------------------------------|-----------------|

(Percentages indicate year-on-year changes.) Net income attributable Net sales Operating income Ordinary income to shareholders of the parent company Million yen % Million yen % Million yen Million yen % 0/ Three-month period ended 3,640 132,976 -1.9 5,306 -35.3 5,832 -36.7 -40.6 June 30, 2023 Three-month period ended 135,598 -2.1 8,202 9,211 4.7 6,130 5.6 1.7 June 30, 2022

| | Net income per share | Diluted net income per share |
|---|----------------------|------------------------------|
| | Yen | Yen |
| Three-month period ended June 30, 2023 | 37.09 | 36.62 |
| Three-month period ended June 30, 2022 | 62.76 | 61.71 |

(2) Consolidated financial position

| | Total assets | Net assets | Equity ratio | Net assets per share | | |
|--|--------------|-------------|--------------|----------------------|--|--|
| | Million yen | Million yen | % | Yen | | |
| Three-month period ended June 30, 2023 | 374,856 | 163,755 | 42.5 | 1,619.21 | | |
| As of March 31, 2023 | 389,143 | 160,348 | 40.1 | 1,597.14 | | |
| (Reference) Equity: FY three-month ended June 30, 2023: 159,255 million yen FY ended March 2023: 156,517 million yen | | | | | | |

\bigcirc Contents of attached documents

| 1. | Qualitative Information on Quarterly Consolidated Financial Performance | 2 |
|----|---|----|
| | (1) Explanation of operating results | |
| | (2) Explanation of financial position | 4 |
| | (3) Information on forward-looking statements such as forecasts of consolidated financial results | 4 |
| 2. | Quarterly Consolidated Financial Statements and Main Notes | |
| | (1) Consolidated balance sheet | 5 |
| | (2) Consolidated income statement and consolidated statement of comprehensive income | 7 |
| | Consolidated income statement | |
| | (For the three-month period) | 7 |
| | Consolidated statement of comprehensive income | |
| | (For the three-month period) | 8 |
| | (3) Notes on consolidated financial statements | 9 |
| | (Notes on going concern assumption) | |
| | (Significant changes in shareholders' equity) | 9 |
| | (Segment information, etc.) | 9 |
| | (Important subsequent events) | 10 |
| | | |

1. Qualitative Information on Quarterly Consolidated Financial Performance

(1) Explanation of operating results

During the three-month period ended June 30, 2023, Japan's economy as a whole showed gradual signs of recovery, and it is expected that this will continue in the future due to improvements in the employment and income environment and the effects of various government policies. On the other hand, attention needs to be paid to personal consumption due to changes in consumption behavior from goods to experiences as a result of rising consumer prices and the lifting of restrictions on activities.

Under these circumstances, the Nojima Group has focused on leading the digital field and achieving the industry's highest level of customer satisfaction. To achieve these goals, we sought to establish sales floors where shoppers can easily find what they want, and provide customer services that better reflect customer demand, while working to improve consulting-based sales and enhancing customer services to meet their needs.

As a result, for the three-month period ended June 30, 2023, we recorded net sales of 171,710 million yen (126.6% of the figure for the three-month period ended June 30, 2022), operating income of 5,268 million yen (64.2% of the figure for the three-month period ended June 30, 2022), ordinary income of 5,824 million yen (63.2% of the figure for the three-month period ended June 30, 2022), and net income attributable to shareholders of the parent company of 3,345 million yen (54.6% of the figure for the three-month period ended June 30, 2022).

Further, EBITDA (*), a formula the Group considers to be an important indicator of business performance, stood at 11,570 million yen (84.6% of the figure for the three-month period ended June 30, 2022).

(*) EBITDA = ordinary income + interest expenses + interest on bonds + depreciation + amortization of goodwill - gain or loss on equity method investment

Business performance by segment is outlined below.

As a result of including MSHD and its two subsidiaries in the scope of consolidation in the previous consolidated fiscal year, we have added "Financial business" to the existing reportable segments.

(Operation of digital home electronics retail stores)

In addition to the rise in consumer prices, as COVID-19 was classified into category 5, there was an increase in consumption from goods to experiences, and sales in the home appliance retail industry remained sluggish.

Under these circumstances, we continued to invest in human resources and stores. In the mobile phone business, we have established the "Communication Expense Consultant" system to train and nurture employees capable of providing optimal advice from all carriers and plans, while providing consulting services to meet the energy-saving needs of customers through the "Energy-Saving Consultant" system. We have been promoting the development of our stores, implementing a scrap-and-build process to create stores that will delight and attract more customers. In terms of individual product categories, sales of drum-type washing machines with high energy-saving performance and large refrigerators were strong. As a result, net sales in this segment totaled 61,965 million yen (100.6% of the figure for the three-month period ended June 30, 2022) and segment income was 3,863 million yen (85.2% of the figure for the three-month period ended June 30, 2022).

(Operation of mobile carrier stores)

Telecommunications carriers have announced a policy to significantly reduce the number of carrier shops, and while higher-quality store management is required now more than ever before, the replacement cycle for mobile phones is becoming longer due to the rise in mobile phone prices, and the environment surrounding the market is expected to become even more severe, partly due to the further acceleration of the shift to online shopping.

Under these circumstances, we have continued to operate stores that delight our customers through the provision of original services, such as security-related services that lead to peace of mind and safety, and the provision of consultancy services tailored to customer needs. In addition, in order to improve customer convenience, we actively promoted store relocations and renovations to locations that are more pleasing to our customers.

As a result, net sales in this segment totaled 76,138 million yen (176.7% of the figure for the three-month period ended June 30, 2022), and segment loss was 796 million yen (segment income was 1,570 million yen for the three-month period ended June 30, 2022). CONEXIO corporation's results, are included in the carrier shop operation business, and its net sales (before consolidation adjustments) totaled 36,996 million yen and ordinary loss was 174 million yen.

(Internet business)

Amid the increasing use of ultra-high-speed broadband services, indispensable infrastructure for daily life, we provided information on the mainstay FTTH service "@nifty Hikari" and email services at Group stores to maximize group synergies.

In addition, in March 2023, we began offering "@nifty Hikari Telephone" as part of the ultra-high-speed service "@nifty Hikari 10 Giga," and worked to develop services that will delight our customers.

Cecile Co., Ltd. has also been working on the planning and development of new products in order to realize a product lineup that is more pleasing to customers.

As a result, net sales in this segment totaled 16,985 million yen (96.2% of the figure for the three-month period ended June 30, 2022), and segment income totaled 1,602 million yen (82.6% of the figure for the three-month period ended June 30, 2022).

(Overseas business)

In Southeast Asian countries, restrictions on travel due to COVID-19 have been eased, and economic activity continues

to recover due to growth in personal consumption and an improvement in the labor market. Although inflation rates seem to have peaked, it is necessary to continue to pay close attention to the impact on the economy of rising prices.

Under these circumstances, in order to create stores that will be more popular among customers, we have been working to develop human resources to further improve the quality of customer service and invest in stores, including store renovations.

As a result, net sales in this segment totaled 13,251 million yen (111.0% of the figure for the three-month period ended June 30, 2022) and segment loss was 18 million yen (segment income was 740 million yen in the three-month period ended June 30, 2022).

(Financial business)

The US dollar/yen exchange rate fell to the 144 yen level at the end of the first quarter as the Bank of Japan maintained its large-scale monetary easing measures, and the yen weakened on the back of strong employment indicators in the United States and growing expectations that the FRB will continue to raise interest rates. The euro/yen exchange rate closed at the 157 yen level at the end of the first quarter, partly due to the widening gap between US and European interest rates due to the rise in US long-term interest rates. The yen also trended downward against the currencies of other major countries over the first quarter.

Under these circumstances, we worked to expand our "Trap repeat if done" service, our unique investment method that is easy for beginners in the FX market to use, and implemented various promotions to acquire new customers. Continuing from the previous fiscal year, we will promote diversified investment in the "Australian dollar/NZ dollar", "Euro/British pound", and "US dollar/Canadian dollar", which tend to form the range market, which is one of "Trap repeat if done" strengths, under the name of "Trap repeat if done global strategy". As a result, the balance of assets under custody reached 122.8 billion yen, the highest since the company's founding, continuing from the previous fiscal year.

As a result, net sales in this segment totaled 1,775 million yen and segment income was 750 million yen.

(Stores in operation)

With 4 new store openings and 3 store closures, including scrap-and-build, the number of digital home electronics retail stores stood at 215, or 234, including 19 dedicated communications device stores following the opening of 1 store and closure of 1 store.

In the operation of mobile carrier stores, following 4 new store openings and the closure and sale of 18 stores, including scrap-and-build, the number of stores, including both directly operated carrier stores and franchises, stood at 990.

In the overseas business, after reviewing scrap and build, there were no changes, with the number of stores remaining at 66.

| | Classification | Directly operated | Franchises | Total |
|-------|--|-------------------|------------|-------|
| | | stores | | |
| OI | peration of digital home electronics retail stores | 234 | - | 234 |
| | Digital home electronics retail stores | 215 | - | 215 |
| | Dedicated communications device stores | 19 | - | 19 |
| OI | peration of mobile carrier stores | 688 | 302 | 990 |
| | Carrier stores | 639 | 298 | 937 |
| | Others | 49 | 4 | 53 |
| O | verseas business | 66 | - | 66 |
| Total | | 988 | 302 | 1,290 |

In the light of these factors, the numbers of stores as of June 30, 2023 are as shown below.

Stores in operation

(2) Explanation of financial position

Assets, liabilities and net assets

(Assets)

Total assets as of June 30, 2023 were 528,726 million yen, down 27,178 million yen from the end of the previous fiscal year.

This decrease was due mainly to a decrease of 23,963 million yen to 329,445 million yen in current assets and a decrease of 3,215 million yen to 199,280 million yen in non-current assets.

The primary factors underlying the decrease in current assets included decreases of 27,325 million yen and 10,748 million yen in accounts receivable-trade and accounts receivable-other, despite increases of 13,451 million yen and 2,059 million yen in trading products and cash and deposits.

The main causes of the decrease in non-current assets included decreases of 1,335 million yen, 1,262 million yen and 685 million yen in contractual intangible assets, goodwill and deferred tax assets, despite increases of 288 million yen and 209 million yen in software and investment securities, respectively.

(Liabilities)

Total liabilities as of June 30, 2023 were 364,546 million yen, down 30,302 million yen from the end of the previous fiscal year.

This decrease was due mainly to a decrease of 19,374 million yen to 271,671 million yen in current liabilities and a decrease of 10,925 million yen to 92,874 million yen in non-current liabilities.

The primary factors underlying the decrease in current liabilities included decreases of 19,690 million yen and 12,423 million yen in notes and accounts payable-trade and accounts payable-other, despite increases of 9,551 million yen and 5,516 million yen in guarantee deposits received and current portion of long-term loans payable, respectively.

The main causes of the decrease in non-current liabilities included decreases of 11,531 million yen and 423 million yen in long-term loans payable and lease obligations, respectively, despite increases of 173 million yen and 112 million yen in retirement benefit liabilities and lease liabilities.

(Net assets)

Net assets as of June 30, 2023 totaled 164,180 million yen, up 3,123 million yen from the end of the previous fiscal year, due to factors including an increase of 1,866 million yen in retained earnings.

These factors resulted in an equity ratio of 30.2%, up 2.0 points from the end of the previous fiscal year.

(3) Information on forward-looking statements such as forecasts of consolidated financial results Forecasts of consolidated financial results for the 1H and the full-year have not been revised since the release of the "Summary of Consolidated Financial Results for the Fiscal Year Ended March 2023" on May 9, 2023.

2. Quarterly consolidated financial statements and main notes

(1) Consolidated balance sheet

| | Previous fiscal year (as of March 31, 2023) | (Million yen) First quarter of the current fiscal year (as of June 30, 2023) |
|---------------------------------------|--|---|
| Assets | | (45 01 0 410 0 0, 2020) |
| Current assets | | |
| Cash and deposits | 37,145 | 39,20 |
| Accounts receivable | 89,117 | 61,79 |
| Merchandise and products | 69,338 | 67,97 |
| Programing rights | 1,623 | 1,54 |
| Accounts receivable-other | 36,888 | 26,14 |
| Segregated deposits | 92,312 | 88,20 |
| Trading products | 19,675 | 33,12 |
| Other | 7,922 | 12,05 |
| Allowance for doubtful accounts | -614 | -60 |
| Total current assets | 353,409 | 329,44 |
| Non-current assets | | |
| Tangible non-current assets | | |
| Buildings and structures (net) | 22,678 | 22,59 |
| Tools, fixtures, and facilities (net) | 4,094 | 4,10 |
| Lease assets (net) | 17,429 | 17,44 |
| Land | 14,220 | 14,22 |
| Other (net) | 437 | 42 |
| Total tangible non-current assets | 58,859 | 58,78 |
| Intangible assets | | |
| Goodwill | 49,781 | 48,51 |
| Software | 3,214 | 3,50 |
| Contractual intangible assets | 53,566 | 52,23 |
| Other | 1,679 | 1,39 |
| Total intangible assets | 108,241 | 105,64 |
| Investments and other assets | | |
| Investment securities | 3,682 | 3,89 |
| Deferred tax assets | 10,703 | 10,01 |
| Lease and guarantee deposits | 18,798 | 18,72 |
| Retirement benefit assets | 196 | 20 |
| Other | 2,222 | 2,27 |
| Allowance for doubtful accounts | -208 | -26 |
| Total investments and other assets | 35,394 | 34,84 |
| Total non-current assets | 202,496 | 199,28 |
| Total assets | 555,905 | 528,72 |

| | Previous fiscal year (as of March 31, 2023) | First quarter of the current fiscal year (as of June 30, 2023) |
|---|--|--|
| iabilities | | |
| Current liabilities | | |
| Notes and accounts payable-trade | 74,942 | 55,25 |
| Electronically recorded obligations-operating | 607 | 89 |
| Short-term loans payable | 1,649 | 6,13 |
| Current portion of long-term loans payable | 19,079 | 24,59 |
| Accounts payable-other | 32,865 | 20,44 |
| Accrued income taxes | 9,487 | 1,37 |
| Accrued consumption tax | 1,872 | 3,26 |
| Accrued expenses | 6,234 | 6,36 |
| Advance received | 7,700 | 7,00 |
| Contract liabilities | 9,662 | 10,30 |
| Reserve for points | 1,204 | 1,18 |
| Reserve for bonuses | 3,924 | 1,78 |
| Lease obligations | 3,671 | 3,7 |
| Guarantee deposits received | 108,542 | 118,09 |
| Trading products | 906 | 1,3 |
| Other | 8,693 | 9,8 |
| Total current liabilities | 291,045 | 271,6 |
| Non-current liabilities | | |
| Long-term loans payable | 42,252 | 30,7 |
| Contract liabilities | 10,861 | 10,4 |
| Reserve for directors' retirement benefits | 206 | 2 |
| Retirement benefit liabilities | 12,538 | 12,7 |
| Deferred tax liabilities | 13,330 | 13,33 |
| Lease obligations | 15,528 | 15,64 |
| Other | 9,082 | 9,8 |
| Total non-current liabilities | 103,800 | 92,8 |
| Reserves under special laws | | |
| Reserve for financial instruments transaction liabilities | 2 | |
| Total Reserves under special laws | 2 | |
| Total liabilities | 394,848 | 364,54 |
| let Assets | | |
| Shareholders' equity | | |
| Capital stock | 6,330 | 6,3 |
| Capital surplus | 7,475 | 7,4 |
| Retained earnings | 146,191 | 148,0 |
| Treasury stock | -6,002 | -5,6 |
| Total shareholders' equity | 153,994 | 156,2 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 363 | 4 |
| Deferred gains or losses on hedges | -8 | |
| Currency conversion adjustments | 1,822 | 2,3 |
| Accumulated adjustment to retirement benefits | 344 | 3. |
| Total accumulated other comprehensive | 2,523 | 3,1 |
| income | | |
| Stock acquisition rights | 2,682 | 3,1 |
| Non-controlling interests | 1,856 | 1,8 |
| Total net assets | 161,056 555,905 | 164,1 |

(2) Consolidated income statement and consolidated statement of comprehensive income

Consolidated income statement

| | | (Million yen) |
|--|---------------------------------|---------------------------------|
| | Three-month period of | Three-month period of |
| | the previous fiscal year | the current fiscal year |
| Net sales | (April 1, 2022 - June 30, 2022) | (April 1, 2023 - June 30, 2023) |
| Cost of sales | 135,598 | 171,710 |
| | 94,816 | 119,102 |
| Gross profit on sales | 40,782 | 52,607 |
| Sales, general and administrative expenses | 32,579 | 47,339 |
| Operating income | 8,202 | 5,268 |
| Non-operating income | | |
| Interest income | 25 | 63 |
| Dividend | 103 | 126 |
| Purchase discounts | 583 | 563 |
| Other | 647 | 286 |
| Total non-operating income | 1,360 | 1,040 |
| Non-operating expenses | | |
| Interest expenses | 126 | 189 |
| Interest on bonds | 3 | - |
| Loss on equity method investment | 9 | 1 |
| Foreign exchange losses | 153 | 126 |
| Other | 57 | 167 |
| Total non-operating expenses | 350 | 484 |
| Ordinary income | 9,211 | 5,824 |
| Extraordinary income | | |
| Gain on reversal of share acquisition rights | 29 | 12 |
| Gain on sales of non-current assets | 179 | 13 |
| Total extraordinary income | 208 | 25 |
| Extraordinary losses | | |
| Impairment losses | 27 | 11 |
| Total extraordinary losses | 27 | 11 |
| Net income before taxes and other adjustments | 9,393 | 5,838 |
| Income taxes-current | 2,851 | 1,752 |
| Income taxes-deferred | 379 | 689 |
| Total income taxes | 3,231 | 2,442 |
| Net income | 6,162 | 3,395 |
| Net income attributable to shareholders of the non-controlling interests | 32 | 50 |
| Net income attributable to shareholders of the parent company | 6,130 | 3,345 |
| Net income attributable to shareholders of the parent | 6,130 | 3,3 |

Consolidated statement of comprehensive income

(For the three-month period)

| | | (Million yen) |
|---|---------------------------------|---------------------------------|
| | Three-month period of | Three-month period of |
| | the previous fiscal year | the current fiscal year |
| | (April 1, 2022 - June 30, 2022) | (April 1, 2023 - June 30, 2023) |
| Net income | 6,162 | 3,395 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 5 | 126 |
| Deferred gains or losses on hedges | 18 | 32 |
| Currency conversion adjustments | 989 | 524 |
| Adjustments for retirement benefit obligations | -25 | -18 |
| Total other comprehensive income | 987 | 666 |
| Comprehensive income | 7,149 | 4,062 |
| (Breakdown) | | |
| Comprehensive income attributable to shareholders of the parent company | 7,117 | 4,011 |
| Comprehensive income attributable to non-controlling interests | 32 | 50 |

(3) Notes on consolidated financial statements

(Notes on going concern assumption) Not applicable

(Significant changes in shareholders' equity) Not applicable

(Segment information, etc.)

[Segment information]

I Three-month period of the previous fiscal year (April 1, 2022 – June 30, 2022)

1. Net sales and income (loss) by reporting segment

| | | | | | | | | | (N | (fillion yen) |
|--|-----------------------------|-------------------|--------------|----------|----------------|----------|------------|-----------|------|----------------|
| | Reporting segment | | | | | | | | | Amount on |
| | | | | | | | | quarterly | | |
| | Operation of | Operation of | Operation of | 0 | F : . 1 | | Other (*1) | Total | 5 | consolidated |
| | digital home electronics | mobile | Internet | Overseas | Financial | Subtotal | | | (*2) | income |
| | retail stores | carrier stores | business | business | business | | | | | statement (*3) |
| | | | | | | | | | | (-3) |
| Net sales | | | | | | | | | | |
| Net sales to external customers | 61,233 | 42,981 | 17,546 | 11,936 | - | 133,698 | 1,900 | 135,598 | - | 135,598 |
| Internal sales or transfers between segments | 374 | 98 | 106 | - | - | 578 | 231 | 810 | -810 | - |
| Subtotal | 61,607 | 43,080 | 17,652 | 11,936 | - | 134,276 | 2,132 | 136,409 | -810 | 135,598 |
| Segment income | 4,536 | 1,570 | 1,939 | 740 | - | 8,787 | 416 | 9,203 | 8 | 9,211 |

Notes:

*1. The "Other" business segment consists of businesses not included in the reporting segments above. These include the shopping mall business, the satellite broadcasting business, the sports business, the training business and the mega-solar business.

*2. Adjustments to segment income consist of companywide costs not distributed among reporting segments.

*3. Segment income is adjusted with ordinary income on the quarterly consolidated income statement.

2. Information on impairment losses on non-current assets or goodwill for each reportable segment (Significant impairment losses on non-current assets)

The carrying amount of a group of assets that have recorded a continued loss from business activities is reduced to the recoverable amount and the reduced amount is recorded as an impairment loss under extraordinary loss. The amount recorded in the reporting segment was 9 million yen for the operation of mobile carrier stores, and 17 million

The amount recorded in the reporting segment was 9 million yen for the operation of mobile carrier stores, and 17 million yen for the operation of internet business.

(Significant change in amount of goodwill) Not applicable

II Three-month period of the current fiscal year (April 1, 2023 – June 30, 2023)

1. Net sales and income (loss) by reporting segment

(Million yen)

| | Reporting segment | | | | | | | | Amount on | |
|--|--|--|--------------------------------------|----------------------|-----------------------|----------|------------|---------|-----------|--|
| | Operation of digital home electronics retail stores | Operation of mobile carrier stores | Operation of Internet business | Overseas business | Financial business | Subtotal | Other (*1) | Total | Anusimen | consolidate d financial statements (*3) |
| Net sales | | | | | | | | | | |
| Net sales to external customers | 61,479 | 75,976 | 16,849 | 13,251 | 1,775 | 169,332 | 2,377 | 171,710 | - | 171,710 |
| Internal sales or transfers between segments | 486 | 162 | 135 | - | - | 783 | 201 | 984 | -984 | - |
| Subtotal | 61,965 | 76,138 | 16,985 | 13,251 | 1,775 | 170,116 | 2,578 | 172,695 | -984 | 171,710 |
| Segment income (loss) | 3,863 | -796 | 1,602 | -18 | 750 | 5,401 | 490 | 5,891 | -67 | 5,824 |

Notes:

*1. The "Other" business segment consists of businesses not included in the reporting segments above. These include the shopping mall business, the satellite broadcasting business, the sports business, the training business and the mega-solar business.

*2. Adjustments to segment income consist of companywide costs not distributed among reporting segments.

*3. Segment income is adjusted with ordinary income on the quarterly consolidated income statement.

2. Information on impairment losses on non-current assets or goodwill for each reportable segment

(Significant impairment losses on non-current assets)

The carrying amount of a group of assets that have recorded a continued loss from business activities is reduced to the recoverable amount and the reduced amount is recorded as an impairment loss under extraordinary loss.

The amount recorded in the reporting segment was 8 million yen for the operation of mobile carrier stores, and 2 million yen for the operation of internet business.

(Significant change in amount of goodwill)

Not applicable

(Important subsequent events)

(Stock options)

At the Board of Directors meeting held on July 18, 2023, the Company resolved detailed terms for the issuance of stock options following the approval of the proposal on the "Issuance of Stock Acquisition Rights as Stock Options" at the 61st Ordinary General Meeting of Shareholders.

1. Reason for issuing stock acquisition rights as stock options

The objective of adopting a program of stock options is to increase corporate value by strengthening morale and motivation in order to improve Group's business performance. To achieve this objective, stock options are issued gratis.

| Date of issuing stock acquisition rights | August 2, 2023 | | | | |
|---|---|--|--|--|--|
| Classification and number of people to be granted | Directors of the Company:14Executive Officers of the Company:3Employees of the Company:1,278Directors and employees of our subsidiaries:873 | | | | |
| Number of stock acquisition rights | 36,728 | | | | |
| Type, content, and number of shares subject to stock acquisition rights | Common stock Number of shares constituting one unit: 100 | | | | |
| Amount to be paid for exercising stock acquisition rights | TBD (Scheduled to be determined on August 2, 2023) | | | | |
| Period of exercise of stock acquisition rights | From July 19, 2026 to July 18, 2028 | | | | |

2. Overview of issuance of stock acquisition rights

| Price of issued shares and amount of capital incorporation | |
|--|--|
| in the case of issuing shares upon exercise of stock | TBD (Scheduled to be determined on August 2, 2023) |
| acquisition rights | |